

Asian Terminals Incorporated Head Office, A. Bonifacio Drive, Port Area, Manila, Philippines 1018 P.O. Box 3021, Manila, Philippines

Tel. No. (632) 528 6000 Fax (632) 527 2467

May 16, 2011

PHILIPPINE STOCK EXCHANGE, INC.

Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue, Makati City

Attention

MS. JANET ENCARNACION

Head-Disclosure Department

RE

SEC Form 17-Q (March 31, 2011)

Gentlemen,

We submit our SEC Form 17-Q for the first quarter of 2011.

Thank you.

Truly yours,

Atty. Rodolfo G. Corvite, Jr. Corporate Secretary/ CIO

SEC Number:	133653
File Number:	

ASIAN TERMINALS, INC.

(Company's Full Name)

A. Bonifacio Drive, Port Area Manila, Philippines (Company's Address)

> (632) 528-6000 (Telephone Number)

December 31 Calendar Year Ending (Month & Day)

> SEC Form 17-Q Form Type

Amendment Designation (if applicable)

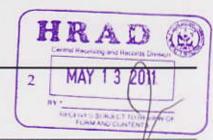
March 31, 2011 Period Ended Date

(Secondary License Type and File Number)

cc: Philippine Stock Exchange

ASIAN TERMINALS, INCORPORATED

Securities and Exchange Commission



SEC FORM 17-Q

Qu	arterly Report Pursuant to Section 17 of the Secur	ities Reg	gulation Code and SRC Rule 17-2(b) thereunde
1.	For the quarter ended	:	March 31, 2011
2.	Commission identification Number	- 1	133653
3.	BIR Tax Identification No.	-:	330-000-132-413-V
4.	Exact name of issuer as specified in its charter		ASIAN TERMINALS, INC.
5.	Province, country or other jurisdiction of incorpo	ration or	organization: Manila, Philippines
6.	Industry Classification Code	:	(SEC Use Only)
7.	Address of issuer's principal office	:	A. Bonifacio Drive South Harbor, Port Area, Manila
8.	Issuer's telephone number, including area code	1	528-6000 (telephone number), 1018 (area code)
10.	Securities registered pursuant to Sections 8 and 1 Title of Each Class	Nu	Code, or Sections 4 and 8 of the RSA mber of shares of common stock utstanding and amount of debt outstanding
	Capital stock - common		2,000,000,000 shares
11.	Yes [X] No If yes, state the name of such Stock Exchange	[]	class/es of securities listed therein:
12.	Indicate by check mark whether the registrant:		
		Code of	on 17 of the Code and SRC Rule 17 thereund the Philippines, during the preceding twelve (1 required to file such reports)
	Yes [X] No	[]	
	(b) has been subject to such filing requirement	nts for th	e past 90 days.
	Yes [X] No	1	1

Securities and Exchange Commission Form 17-Q

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

With reference to the attached interim financial statements:

- There were no common stock equivalents during the period. As such, basic and diluted earnings per share were the same. Earnings per share for the period is shown in the accompanying Consolidated Statements of Income.
- The Company applied Philippine Financial Reporting Standards (PPRS) in preparing the consolidated financial statements.
- The same accounting policies and methods of computations were followed in the interim financial statements as compared with the most recent annual financial statements.
- Segment revenue and segment result for business segments are reported under item 1 of the attached Selected Explanatory Notes.
- There was no material event subsequent to the end of this interim that had not been reflected in the financial statements of this interim period.
- There had been no uncertainties known to management that would cause the financial information not to be indicative of future operating results and financial condition.

New Standards, Amendments to Standards and Interpretations Effective 2011

- Prepayments of a Minimum Funding Requirement (Amendments to Philippine Interpretation IFRIC 14: PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction). These amendments remove unintended consequences arising from the treatment of prepayments where there is a minimum funding requirement and result in prepayments of contributions in certain circumstances being recognized as an asset rather than an expense.
- Improvements to PFRSs 2010 contain 11 amendments to 6 standards and 1 interpretation.

The adoption of the above new or revised standards and amendments to standards did not have a significant effect on the Company's consolidated financial statements.

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

Consolidated Results of Operations for the three months ended March 31, 2011

Net income for the three months ended March 31, 2011 grew by 13.3% to P368.0 million from P324.9 million for the same period last year. Earnings per share this year went up to P0.18 from P0.16 last year.

A. Continuing Operations

Revenues in the first quarter of 2011 went up by 1.8% to P1,118.6 million from P1,099.4 million in the same period last year. In South Harbor, revenues from international containers were higher by 7.4% or P60.1 million due to favorable container mix, from international non-containers were lower by 38.3% or P33.4 million due to decrease in volumes of rice and steel cargoes and from domestic terminal operations were higher by 25.0% or P18.2 million due to increases in cargo volumes and in number of passengers. Revenues from Port of Batangas Phase 1 decreased by 16.2% or P15.7 million due to volume factor.

Cost and expenses in the first quarter of 2011 of P605.3 million were 8.0% higher than P560.6 million in the same period last year. Equipment running costs of P119.7 million this year, were 34.9% higher than P88.7 million last year due to increases in prices of fuel and lubricants, rates of electricity and costs of equipment repairs and maintenance. Depreciation and amortization in 2011 went up by 2.6% to P101.2 million from P98.6 million in 2010 mainly due to acquisitions of intangible assets. Taxes and licenses of P31.8 million in 2011 increased by 22.2% from P26.0 million last year mainly due to increase in local taxes. General transport costs amounted to P23.8 million in 2011, P10.6 million in 2010 due to volume-related increase in trucking costs. Management fees this year increased by 14.0% to P22.9 million from P20.1 million last year on account of higher net income. Insurance costs amounted to P18.6 million this year, up from P12.5 million last year due to increases in rates and in coverage. Security, health, environment and safety costs rose by 16.2% to P18.3 million in 2011 from P15.7 million in 2010 due to increases in security posts and in rates for security guards and to higher site cleaning costs. Facilities-related expenses this year went up by 16.5% to P12.5 million from P10.7 million last year due to building renovations, lighting improvements, road pavements and maintenance of wharves.

Labor costs declined by 3.5% to P197.1 million this year from P204.3 million last year due to volume-related reduction in contract labor. Moreover, amount last year included retrenchment costs. Rentals amounted to P12.3 million in 2011, 27.8% lower than P17.0 million in 2010 due to volume-related reductions in equipment rentals. Professional fees decreased by 22.1% to P5.4 million in 2011 from P7.0 million in 2010 as last year included non-recurring engagements of surveyors in relation to insurance claims. Other expenses of P40.3 million in the first quarter of 2011 went down by 17.0% from P48.6 million in the same period last year, due to decreases in communication costs, travel expenses, and processing-related expenses (brokerage, wharfage, etc.), among others.

Finance costs in 2011 were down by 51.6% to P11.7 million from P24.3 million in 2010 due to the significant reduction of interest bearing loans to P300 million as of end March 2011 from P850 million as of end March 2010. Finance income increased to P15.5 million this year from P4.2 million last year as cash and cash equivalents as of end March 2011 rose to P2.4 billion from P1.3 billion as of end March 2010. Others-net of P6.9 million in 2011 were 48.6% higher than P4.6 million in 2010 due to gain on disposal of certain assets and to favorable exchange rate factor.

Income before income tax in the first quarter of 2011 was slightly up to P524.0 million from P523.4 million in the same period last year. Provision for income tax increased to P156.0 million in the three months of 2011 from P154.2 million in the same period last year.

Income from continuing operations amounted to P368.0 million in the first quarter of 2011, P369.1 million in the same period last year.

B. Discontinued Operations

On August 9, 2010, the Company sold all its shares in Mariveles Grain Corporation (MGC), owner of the Mariveles Grains Terminal (MGT). The Company transferred control of MGT and received the proceeds from the transaction (net of the amount in escrow) on the same day.

After the discontinued operations in MGT, the significant unit in the non-port segment, the remaining unit did not meet the criteria for a reportable segment, hence, was combined with the ports segment.

The results of the discontinued operations in MGT are reported in item 2 of the attached Selected Explanatory Notes.

The Company is affected by the local and global trade environment. Factors that could cause actual results of the Company to differ materially include, but are not limited to:

- · material adverse change in the Philippine and the global economic and industry conditions;
- · natural events (earthquake and other major calamities); and
- · material changes in foreign exchange rates.

In the three months of 2011:

- There had been no known trend, demand, commitment, event or uncertainty that had or are reasonably
 expected to have a material favorable or unfavorable impact on the Company's liquidity or revenues from
 continuing operations, other than those discussed in this report.
- There had been no significant element of income that did not arise from the Company's continuing operations
- There had been no seasonal factor that had a material effect on the financial condition and results of operations.
- There had been no event known to management that could trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There had been no material off-balance sheet transaction, arrangement, obligation (including contingent obligation), and other relationship of the Company with unconsolidated entity or other person created during the period that would address the past and would have a material impact on future operations.

Consolidated Financial Condition

Total assets of P9,380.0 million as of March 31, 2011 grew by 2.0% from P9,198.9 million as of December 31, 2010. Current assets increased by 3.7% to P3,567.9 million as of end March 31, 2011 from P3,439.9 million as of end 2010. Cash and cash equivalents rose by 3.7% to P2,397.9 million as of March 31, 2011 from P2,313.4 million as of December 31, 2010. Trade and other receivables-net decreased by 4.1% to P842.3 million as of end March 31, 2011 from P877.9 million as of end 2010. Included in this account are receivable from escrow fund of P306.7 million as of end March 2011, P309.8 million as of end 2010 and receivable from insurance of P286.2 million as of end March 2011, P293.8 million as of end 2010. These amounts will be collected in full in 2011. On account of improved collections, trade receivables-net, of P244.3 million as of end March 2011 were 7.6% lower than P264.6 million as of end 2010. Spare parts and supplies-net were up by 5.7% to P161.9 million as of March 31, 2011 from P153.2 million as of December 31, 2010 in support of operational requirements and equipment maintenance program. Prepaid expenses as of March 31, 2011 amounted to P165.8 million, increased from P95.5 million as of December 31, 2010 due to prepayments of local taxes and additional creditable withholding taxes..

Total noncurrent assets increased by 0.9% to P5,812.1 million as of March 31, 2011 from P5,759.0 million as of December 31, 2010. Investment in an associate of P65.7 million as of March 31, 2011 decreased by 1.5% from P66.7 million as of December 31, 2010 on account of cash dividend from the investment. Property and equipment-net of P404.5 million as of March 31, 2011 were lower by 1.9% against P412.5 million as of December 31, 2010 mainly due to depreciation for the period. Additions to property and equipment, which were not subject of the service concession arrangement, totaled P5.3 million. Intangible assets-net of P5,196.9 million as of March 31, 2011 were higher compared to P5,184.9 million as of December 31, 2010. Additions to intangible assets which consisted of civil works and cargo handling equipment that were subject

of the service concession arrangement amounted to P100.0 million. Other noncurrent assets increased by 147.1% to P83.9 million as of end March 31, 2011 from P33.9 million as of end 2010 mainly due to increase in input taxes on account of additions to intangible assets.

Total liabilities amounted to P1,942.7 million as of March 31, 2011, down by 8.8% from P2,129.6 million as of December 31, 2010. Trade and other payables of P1,249.8 million as of end March 31, 2011 decreased by 19.6% from P1,554.9 million as of end 2010 due to payments on equipment acquisitions and payments to government agencies. Trade and other payables are covered by agreed payment schedules. Provisions for claims went down by 2.6% to P45.3 million as of March 31, 2011 from P46.5 million as of December 31, 2010 on account of settlement of certain claims. Income and other taxes payable amounted to P337.7 million as of March 31, 2011, up by 54.2% from P219.0 million as of December 31, 2010 due to the addition of income tax for the first quarter of 2011.

Interest-bearing loans (non-current) as of March 31, 2011 amounted to P298.1 million, P298.0 million as of December 31, 2010. The remaining interest-bearing loan which will mature in December 2014 is denominated in Philippine Peso and is at fixed interest rate. There are no derivative liabilities as of March 31, 2011 and December 31, 2010.

Consolidated Cash Flows

While cash from operating income before working capital changes was up by 3.8% to P611.8 million in the first quarter of 2011 from P589.3 million in the same period last year, net cash provided by operating activities decreased by 60.5% to P219.8 million in the three months of 2011 from P556.4 million in the same period last year mainly due to the decrease in trade payables as a result of payment on equipment acquisitions and payments to government agencies.

Net cash used in investing activities in the three months of 2011 was P139.4 million vs. P93.1 million in the same period last year due to the increase in other noncurrent assets relative from input taxes on additions to intangibles. Funds used in acquisitions of property and equipment and intangible assets totaled P105.3 million this year, slightly up from P104.4 million last year.

Key Performance Indicators (KPI)

KPIs discussed below were based on consolidated amounts as portions pertaining to the Company's subsidiary ATI Batangas, Inc. (ATIB) were not material. As of end March 2011:

- ATIB's total assets were only 4.1% of the consolidated total assets
- Income before other income and expense for ATIB was only 7.5% of consolidated income before other income and expenses.

Consolidated		As of M	arch 31	Discussion		
KPI	Manner of Calculation	2011	2010			
Return on Capital Employed	Percentage of income before interest and tax over capital employed	28.4%	25.4%	Increase resulted from higher income before other income and expenses during the period.		
Return on Equity attributable to equity holders of the parent	Percentage of annualized net income over equity attributable to equity holders of the parent	20.3%	20.9%	Decrease resulted from increase in average stockholders' equity		
Debt to equity ratio	Ratio of total liabilities over equity attributable to equity holders of the parent	0.26:1.00	0.34:1.00	Improved due to payments of interest bearing loans and increase in stockholders' equity		
Days Sales in Receivables (DSR)	Gross trade receivables over revenues multiplied by number of days	14 days	15 days	Due to improved collection efforts.		
Lost Time Injury	No. of lost time from injuries per standard manhours	1.72	0	On account of higher number of injuries.		

Note: Income before other income and expenses is defined as Revenues less Costs and expenses.

PART II. OTHER INFORMATION

On April 28, 2011, the Board of Directors of ATI approved a cash dividend of P0.30 per share to stockholders on record as of May 12, 2011 payable on June 2, 2011. As of date of this report, the Company has ordinary shares only.

Submissions of SEC Form 17-C:

Date Filed	Reference	Particulars
January 25, 2011	SEC 17-C	Certification of Attendance of Directors during Board Meetings for the year 2010
January 28, 2011	SEC 17-C	Certification of Compliance with the Manual on Corporate Governance
February 18, 2011	SEC 17-C	Notice of Guidelines for Nomination for Election to the Board
February 25, 2011	SEC 17-C	2011 Annual Stockholders' Meeting, Agenda and Record Date; Amendment of By-Laws
April 4, 2011	SEC 17-C	Appointment of Mr. Bastiaan Hokke as VP for ATI Batangas, Batangas Container Terminal and Inland Clearance Depot

III. U

SIGNATURES

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ASIAN TERMINALS, INCORPORATED by:

MA. LUISA E. NOGRALES

Vice President and Chief Financial Officer

Date: May 13, 2011

Principal Financial/Accounting Officer:

MARICAR B. PLENO

Assistant Vice President for Accounting and Financial Planning

Date: May 13, 2011

ASIAN TERMINALS, INC. AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		March 31,	December 31,			
	201	(In Thouse		10 (Audited)		
ASSETS		(In I nous	ands)			
Current Assets						
Cash and cash equivalents	P	2,397,946	P	2,313,353		
Trade and other receivables - net		842,283		877,932		
Spare parts and supplies - at net realizable value		161,893		153,150		
Prepaid expenses		165,789		95,480		
Total Current Assets		3,567,911		3,439,92		
Noncurrent Assets						
Investment in an associate - at equity		65,683		66,679		
Property and equipment - net		404,493		412,463		
Intangible assets - net		5,196,855		5,184,870		
Other financial assets		24,038		23,763		
Deferred tax assets - net		37,187		37,284		
Other noncurrent assets		83,869		33,94		
Total Noncurrent Assets		5,812,125		5,759,000		
TOTAL ASSETS	P	9,380,036	P	9,198,921		
LIABILITIES AND EQUITY			×			
Current Liabilities Trade and other payables Provisions for claims	P	1,249,803 45,261	P	1,554,862 46,487		
Current Liabilities Trade and other payables	P		P	46,487		
Current Liabilities Trade and other payables Provisions for claims	P	45,261	P	46,487 219,008		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable	P	45,261 337,717	P	46,487 219,008		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans	P	45,261 337,717	P	46,487 219,008 1,820,357		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability	P	45,261 337,717 1,632,781 298,094 11,868	P	46,48° 219,008 1,820,35° 297,998 11,274		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans	P	45,261 337,717 1,632,781 298,094	P	46,487 219,008 1,820,357 297,998 11,274		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P		45,261 337,717 1,632,781 298,094 11,868 309,962	P	219,008 1,820,357 297,998 11,274 309,277		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock		45,261 337,717 1,632,781 298,094 11,868 309,962	P	46,487 219,008 1,820,357 297,998 11,274 309,277		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300	P	297,998 11,274 309,272 2,000,000 264,300		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital Retained earnings		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300 5,191,817	P	297,998 11,820,357 297,998 11,274 309,277 2,000,000 264,300 4,824,091		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300 5,191,817 (20,001)	P	297,998 11,820,357 297,998 11,274 309,277 2,000,000 264,300 4,824,091 (20,001		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital Retained earnings Other reserves		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300 5,191,817 (20,001) 7,436,116	P	297,998 11,274 309,272 2,000,000 264,300 4,824,091 (20,001 7,068,390		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital Retained earnings Other reserves Non-controlling Interest		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300 5,191,817 (20,001) 7,436,116 1,177	P	297,998 11,820,357 297,998 11,274 309,272 2,000,000 264,300 4,824,091 (20,001 7,068,390 902		
Current Liabilities Trade and other payables Provisions for claims Income and other taxes payable Total Current Liabilities Noncurrent Liabilities Interest bearing loans Pension liability Total Noncurrent Liabilities Equity Attributable to Equity Holders of the P Capital stock Additional paid in capital Retained earnings Other reserves		45,261 337,717 1,632,781 298,094 11,868 309,962 2,000,000 264,300 5,191,817 (20,001) 7,436,116	P	297,998 11,274 309,272 2,000,000 264,300 4,824,091 (20,001 7,068,390		

ASIAN TERMINALS, INC. AND A SUBSIDIARY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited, In Thousands, Except Per Share Data)

		For the three months Ended March 31			
		2011		2010	
REVENUES	P	1,118,625	P	1,099,367	
COSTS AND EXPENSES		(605,280)		(560,578)	
OTHER INCOME AND EXPENSES					
Finance cost		(11,732)		(24,258	
Finance income		15,523		4,188	
Others - net		6,888		4,636	
INCOME BEFORE INCOME TAX	Ц.	524,024		523,355	
INCOME TAX EXPENSE					
Current		155,925		154,249	
Deferred		98		-	
		156,023		154,249	
INCOME FROM CONTINUING					
OPERATIONS		368,001		369,106	
INCOME FROM DISCONTINUED					
OPERATIONS - Net of Tax				(44,202)	
NET INCOME/TOTAL COMPREHENSIVE I	P	368,001	P	324,904	
Attributable To:					
Owners of the Parent Company	P	367,726	P	324,651	
Non-controlling interest	±20.	275	- 10	253	
	P	368,001	P	324,904	
Basic/Diluted Earnings Per Share Attributable					
to Owners of the Parent Company	P	0.18	P	0.16	

ASIAN TERMINALS, INC. AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(In Thousands)

		2224 100		SERVICES CO.		Retained I	arni	ings								
	Cor	mmon Stock		dditional I-in Capital		Appropriated for Port Development	Un	appropriated		Other Reserves		Total		-controlling nterests	Т	otal Equity
Balance at January 1, 2011 Net income for the period	P	2,000,000	P	264,300	P	1,000,000	Р	3,824,091 367,726	P	(20,001)	P	7,068,390 367,726	Р	902 275	Р	7,069,292 368,001
Balance at March 31, 2011	P	2,000,000	P	264,300	P	1,000,000	P	4,191,817	P	(20,001)	P	7,436,116	P	1,177	P	7,437,293
Balance at January 1, 2010 Net income for the period	Р	2,000,000	P	264,300	P	500,000	P	3,273,393 324,651	Р	4,692	P	6,042,385 324,651	P	658 253	Р	6,043,043 324,904
Balance at March 31, 2010	P	2,000,000	P	264,300	P	500,000	P	3,598,044	P	4,692	P	6,367,036	Р	911	P	6,367,947

ASIAN TERMINALS, INC. AND A SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS

	2011	2010
	(in thousands)	2010
CASH FLOWS FROM OPERATING ACTIVITIES	(in including)	
- 보이었습니다.[2012년 10] - 다리아 - 10 10 10 10 10 10 10 10 10 10 10 10 10	524,024 P	460,209
Adjustments for:	227,027	400,200
Depreciation and amortization	101,243	115,584
Finance cost	11,732	24,268
Finance income		
Net losses on derivative instruments	(15,523)	(4,438)
		(6,402)
Net unrealized foreign exchange losses (gains)	(4,185)	4,023
Equity in net earnings of an associate	(4,362)	(4,278)
Gain on disposals of:		
Property and equipment	(11)	
Intangible Assets	(1,325)	
Amortization of noncurrent prepaid rental	246	322
Impairment of losses on receivables		53
Operating income before working capital changes	611,840	589,340
Provisions for:		
Inventory obsolescence	1,108	**
Decrease (increase) in:		
Trade and other receivables	35,765	43,550
Spare parts and supplies	(9,845)	(8,101)
Prepaid expenses	(70,309)	(112,769)
Increase (decrease) in:	(10,000)	(112,702)
Trade and other payables	(309,544)	36,240
Provisions for claims	(1,226)	(4,330)
Income and other taxes payable		20 27 K-30 O.K.
Net cash generated from operations	(37,216)	12,531
	220,572	556,460
Finance cost paid	(800)	(46)
Net cash provided by operating activities	219,772	556,414
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:	/# aan	(2.502)
Property and Equipment	(5,328)	(3,503)
Intangible assets	(99,989)	(96,919)
Finance income received	15,239	3,854
Decrease (increase) in other noncurrent assets	(55,930)	3,477
Proceeds from disposals of:		
Property and Equipment	11	
Intangible assets	1,384	573
Increase in deposits	(106)	(41)
Dividends received	5,357	-
Net cash used in investing activities	(139,362)	(93,133)
CASH FLOWS FROM FINANCING ACTIVITIES		
Cash used in financing activities		
NET INCREASE (DECREASE) IN CASH		
AND CASH EQUIVALENTS	80,410	463,281
		17.
EFFECT OF FOREIGN EXCHANGE RATE CHANG	GES ON CASH	1990
AND CASH EQUIVALENTS	4,183	(4,023)
	1,100	(4,023)
CASH & CASH EQUIVALENTS		
AT BEGINNING OF YEAR	2,313,353	814 220
AT DEGREE OF TEAR	4,313,333	814,339
CASH & CASH FOUNAL ENTS		
CASH & CASH EQUIVALENTS AT END OF YEAR	2 207 046	1 272 707
ATEMPORE	2,397,946	1,273,597

SELECTED EXPLANATORY NOTES March 31, 2011

(Amounts in Thousands)

1. Segment Information

Information with regard to the Company's significant business segments of continuing operations is presented below:

	As of and for	the three months ended N	March 31, 2011	As of and for the three months ended March 31, 2010					
	Non-Ports								
	Ports	(Discontinued)	Total	Ports	Non-Ports	Total			
Y.	011-25-	(In Thousands)	2000	10/W000	(In Thousands)				
Revenue	1,118,625		1,118,625	1,074,824	92,464	1,167,288			
Intangible Assets (excluding									
goodwill)	5,154,795		5,154,795	4,683,461		4,683,461			
Property and equipment - net	404,493		404,493	320,729	1,371,800	1,692,529			
Total assets	9,380,037		9,380,037	6,909,647	1,612,420	8,522,067			
Total liabilities	1,942,744		1,942,744	1,880,013	274,107	2,154,120			
Capital expenditures			0.0000000000000000000000000000000000000		170.567.00	70051055			
Intangible Assets	99,989		99,989	96,919		96,919			
Property and equipment	5,328		5.328	2,987	516	3,503			
Depreciation and amortization	101,243	-	101,243	97,591	17,994	115,585			
Noncash expenses (income) other									
than depreciation and amortization	1,108		1,108	43	2	43			

2. Discontinued operations

On August 9, 2010, the Company sold all its shares in Mariveles Grain Corporation (MGC), owner of the Mariveles Grains Terminal (MGT). The Company transferred control of MGT and received the proceeds from the transaction (net of the amount in escrow) on the same day.

Results of operations of the discontinued operations are as follows:

		three months end	
		011	2010
Revenues	P	- P	67,920
Costs and expenses		-	(137,723)
Other Income and expenses			6,656
Income before income tax			(63,147)
Income tax expense			
Current		-	(20,865)
Deferred		2	1,921
Net Income from operations			(44,203)
Gain from sale of discontinued operations		-	-
Net income from discontinued operations	P	- P	(44,203)

Cash flows provided by (used in) discontinued operation are as follows:

	For	the three mor	iths en	ded March 31
		2011		2010
Net cash provided by (used in) operating activities	P	-	P	(45,782)
Net cash provided by (used in) investing activities				842
Net cash provided by (used in) financing activities		2		•
Net cash provided by (used in) discontinued operation	P	-	P	(44,940)

3. Trade Receivables - net

Presented below is the aging of the Company's trade receivables - net.

	As of March 31, 2011	As of December 31, 2010
Up to 6 months	P244,349	P264,560
Over 6 months to 1 year		
Over 1 year	-	
Total	P244,349	P264,560

4. Property and Equipment

A summary of property and equipment follows:

	100	rt facilities equipment		easehold provements		ares, fixtures equipment	7	Transportation and other equipment		nstruction progress		March 30, 2011	100	December 31, 2010 (Audited)
Cost				market man							_			
Balance at beginning of year	P	165,738	P	519,426	P	512,330	P		P	7.7	P		Р	3,456,686
Additions		800		781		840		124		2,783		5,328		58,981
Disposals		-		+				(488)				(488)		(6,159)
Reclassifications		(600)		+		6,180		600		(6,180)				
Retirements						(33)	1					(33)		(2,174,128)
Balance at end of year		165,938		520,207		519,317		127,167		7,558		1,340,187		1,335,380
Accumulated depreciation and amortization:												Assessed to		
Balance at beginning of year		111,822		281,030		442,143		87,921				922,916		1,738,507
Additions		2,948		2,768		4.804		2,779		-		13,299		130,628
Disposals						11/200		(488)		-		(488)		(5,880)
Reclassification		4						-		-				(21,976)
Retirements				-				(33)				(33)		(918,362)
Balance at end of year		114,770		283,798		445,947		90,179				935,694		922.917
Net book value	P	51,168	P	236,409	P	72,370	P	36,988	P	7,558	P	404,493	P	412,463

5. Intangible Assets

		March 31, 2011	December 31, 2010 (Audited)		
Service concession Goodwill	P	5,154,795 42,060	P 5,142,8 42,0		
Total	P	5,196,855	P	5,184,870	

The movements of service concession are as follows:

		March 31, 2011	Dec	ember 31, 2010 (Audited)
Cost				
Balance at beginning of year	P	8,154,734	P	7,432,086
Additions		99,989		842,662
Derecognition		(22,089)		(120,014)
Balance at end of year		8,232,633		8,154,734
Accumulated amortization				
Balance at beginning of year		3,011,924		2,759,113
Amortization for the year		87,945		343,747
Derecognition		(22,031)		(90,936)
Balance at end of year		3,077,838		3,011,924
Carrying amount	P	5,154,795	Р	5,142,810

Service concession represents property and equipment which is the subject of the concession arrangement that will be transferred to the Philippine Ports Authority at the end of the operating contracts.

6. Trade and Other Payables

	Ma	rch 31, 2011	December 31, 2010 (Audited)		
Trade	P	79,595	P	44,624	
Equipment acquistions		277,520		605,699	
Accrued expenses:					
Personal costs		171,001		151,949	
Rental		61,365		61,043	
Repairs and maintenance		17,114		33,118	
Finance costs		28,746		25,757	
Professional fees		18,911		23,018	
Security expenses		11,261		10,962	
Safety and environment		1,482		3,530	
Others		242,867		212,850	
Due to government agencies		251,826		298,824	
Shippers' and brokers' deposits		30,120		31,434	
Due to related parties		7,989		9,621	
Others		50,006		42,433	
Total	P	1,249,803	P	1,554,862	

7. Interest bearing loan

This account consists of long-term debt. The Company does not have any derivative instruments as of March 31, 2011 and December 31, 2010.

Long-term Debt

There was no movement of long-term debt during the three-month period.

Additional information on the Company's long-term debt as of March 31, 2011:

	Outstanding Amount	Maturity Date(s)	Interest rate
Syndicated FFRN-Tranche 3	P300,000	December 13, 2014	Applicable 10-year MART1 plus spread
Total	P300,000		
Less current portion	0		
Net	P300,000		

As of end March 31, 2011, the Company had no outstanding foreign debt.

The Company's long-term debt is at fixed interest rates.

Financial Liabilities

	Mar	ch 31, 2011		cember 31, 0 (Audited)
Noncurrent				
Long term debt	P	300,000	P	300,000
Debt issue cost		(1,906)		(2,002)
Total	P	298,094	P	297,998

8. Financial Risk Management Objectives and Policies

The Company's principal financial instruments comprise of loans from banks and other financial institutions. The main purpose of these financial instruments is to raise financing for the Company's capital expenditures and operations. The Company has various financial assets such as trade and other receivables and deposits, which arise directly from its operations. Other financial instruments include available-for sale investments.

The main risks arising from the Company's financial instruments are interest rate risk, foreign currency risk, credit risk, and liquidity risk. The Board of Directors reviews and agrees on policies for managing each of these risks.

Interest Rate Risk

The Company's interest rate risk management policy centers on reducing the Company's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Company's cash and cash equivalents.

As of March 31, 2011, the Company's interest bearing financial instruments are its cash and cash equivalents and interest-bearing loan, which is at fixed interest rate.

Fair Value Sensitivity Analysis for Fixed Rate Instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss, and the Company does not designate derivatives (interest rate swaps) as hedging instruments under a fair value hedge accounting model. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

Liquidity Risk

The Company monitors its risk to a shortage of funds using a liquidity planning tool. This tool considers the maturity of both the Company's financial investments and financial assets and projected cash flows from operations, among others. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

As of March 31, 2011	Carrying Amount	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest- bearing loans	P298,094	P-	P-	P-	P452,741	P-	P452,741
Trade and other payables	1,249,803	218,738	242,176	788,889			1,249,803
Total	P1,547,897	P218,738	P242,176	P788,889	P452,741	P-	P1,702,544
As of December 31, 2010 (Audited)	Carrying Amount	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest- bearing loans	P297,998	Р-	P-	Р-	P462,924	P-	462,924
Trade and other payables	1,554,862	486,700	287,917	780,245		- 4	1,554,862
Total	P1,852,860	P486,700	P287,917	P780,245	P462,924	P-	P2,017,786

Credit Risk

The Company trades only with recognized, creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. A regular review and evaluation of accounts is being executed, to assess the credit standing of customers. In addition, a portion of revenues is on cash basis.

With respect to credit risk arising from the other financial assets of the Company, which comprise cash and cash equivalents, nontrade receivables, deposits, available-for-sale investments and certain derivative instruments, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. Since the Company trades only with recognized third parties, there is no requirement for collateral.

There are no significant concentrations of credit risk within the Company.

As of March 31, 2011, 98% of the total trade and other receivables which are neither past due nor impaired are of high grade quality and the remaining 2% are of standard quality.

Foreign Currency Risk

The Company has foreign currency financial assets and liabilities arising from US dollar (USD)denominated revenues, lease payments, PPA fees, and other foreign currency-denominated purchases by operating units.

The Company's policy is to manage its foreign currency risk by using a combination of natural hedges and selling foreign currencies at spot rates where necessary to address short-term imbalances.

The Company's foreign currency-denominated accounts are as follows:

	As of March 31, 2011	As of December 31, 2010
Assets:		
Cash and cash equivalents	US\$1,435	US\$2,254
Trade and other receivables	6,706	6,853
	8,141	9,107
Liabilities:		
Trade and other payables	5,976	12,901
Net foreign currency-denominated assets	US\$2,165	(US\$3,794)
Peso equivalent	P93,941	(P166,334)

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's income before income tax and equity.

Increase/Decrease in U.S. dollar Exchange Rate	Effect on Income Before Income Tax	Effect on Equity
March 31, 2011		
+5%	P4,697	P3,288
-5%	(4,697)	(3,288)
December 31, 2010		2 9
+5%	(P8,317)	(P5,822)
-5%	8,317	5,822

Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company considers capital to include paid-up capital, retained earnings, and other reserves. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust its capital structure, the Company may adjust the dividend payment to shareholders, return to capital shareholders or issue new shares. No changes were made in the objectives, policies or processes during the period ended March 31, 2011.

The Company is not subject to externally imposed capital requirements.

The table below shows the capital structure of the Company.

	As of March 31, 2011	As of December 31, 2010
Capital Stock	P2,000,000	P2,000,000
Additional paid-in capital	264,300	264,300
Retained Earnings	5,191,818	4,824,091
Other reserves	(20,001)	(20,001)
TOTAL	P7,436,117	P7,068,390

9. Financial Instruments

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Company's financial instruments.

	As of Mar	ch 31, 2011	As of December 31, 2010		
	Carrying Values	Fair Values	Carrying Values	Fair Values	
Financial assets:					
Loans and receivables:					
Cash and cash equivalents	P2,397,946	P2,397,946	P2,313,353	P2,313,353	
Trade and other receivables	842,283	842,283	877,932	877,932	
Deposits	21,386	27,203	21,111	- 28,026	
	3,261,615	3,267,432	3,212,396	3,212,396	
Available-for-sale financial assets	2,652	2,652	2,652	2,652	
	P3,264,267	P3,270,084	P3,215,048	P3,221,963	
Financial liabilities:					
Trade and other payables	1,249,803	1,249,803	1,554,862	1,554,862	
Interest-bearing loans and borrowings (Fixed rate)	298,094	404,172	297,998	413,873	
	P1,547,897	P1,653,975	P1,852,860	P1,968,735	

Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instrument for which it is practicable to estimate such value.

a. Nonderivative financial instruments

The fair values of cash and cash equivalents, trade and other receivables and trade and other payables are approximately equal to their carrying amounts due to the short-term nature of these transactions.

The fair value of fixed rate interest bearing loans is based on the discounted value of future cash flows using the applicable rates for similar types of loans. The discounts rates used range from 1.26% to 5.80% in 2011.

Quoted market prices have been used to determine the fair values of listed available-for-sale investments. The fair values of unlisted AFS financial assets are based on cost since the fair values are not readily determinable.

For noninterest-bearing deposits, the fair value is estimated as the present value of all future cash discounted using the prevailing market rate of interest for a similar instrument. The discount rate used 7.23% in 2011.

b. Derivative instruments

As of March 31, 2011 and December 31, 2010, respectively, the Company has no derivative financial instruments.

Fair Value Hierarchy

The table below analyses financial instruments carried at fair value, by valuation method.

The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., prices) or indirectly (i.e., derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1	Level 2	Level 3
As of March 31, 2011			
Available-for-sale financial assets	P933	P-	P1,719
As of December 31, 2010			2
Available-for-sale financial assets	P933	P-	P1,719

There have been no transfers from one level to another in 2011 and 2010.