

SEC No. 133653
File Number: _____

ASIAN TERMINALS, INC.
(Company's Full Name)

ATI Head Office, A. Bonifacio Drive, Port Area, Manila 1018
(Company's Address)

632-85286000
(Telephone Number)

December 31
Calendar Year Ending
(Month & Day)

SEC Form 17-Q
Form Type

NA
Amendment Designation (if applicable)

March 31, 2023
Period Ended Date

(Secondary License Type and File Number)

ASIAN TERMINALS, INCORPORATED
Securities and Exchange Commission

SEC FORM 17-Q

Quarterly Report Pursuant to Section 17 of the Securities Regulation Code and SRC Rule 17-2(b) thereunder

1. For the quarter ended : **March 31, 2023**
2. Commission identification Number : **133653**
3. BIR Tax Identification No. : **330-000-132-413-V**
4. Exact name of issuer as specified in its charter : **ASIAN TERMINALS, INC.**
5. Province, country or other jurisdiction of incorporation or organization: **Manila, Philippines**
6. Industry Classification Code : _____ (SEC Use Only)
7. Address of issuer's principal office : **A. Bonifacio Drive South Harbor, Port Area, Manila**
8. Issuer's telephone number, including area code : **528-6000 (telephone number), 1018 (area code)**
9. Former name, former address and former fiscal year, if changed since last report: **A. Bonifacio Drive, South Harbor Port Area, Manila**

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class	Number of shares of common stock outstanding and amount of debt outstanding
Capital stock – common	2,000,000,000 shares

11. Are any or all of the securities listed on the Stock Exchange?

Yes [X] No []

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange Common Shares

12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [X] No []

(b) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

With reference to the attached interim financial statements:

- There were no common stock equivalents issued during the period. As such, basic and diluted earnings per share were the same. Earnings per share for the period is shown in the accompanying Consolidated Statements of Comprehensive Income.
- The Company applied Philippine Financial Reporting Standards (PFRS) in preparing the consolidated financial statements.
- The same accounting policies and methods of computations were followed in the interim financial statements as compared with the most recent annual financial statements.
- Information regarding the business segment is reported under item 1 of the attached Selected Explanatory Notes.
- There was no material event subsequent to the end of this interim that had not been reflected in the financial statements of this interim period.
- There had been no uncertainties known to management that would cause the financial information not to be indicative of future operating results and financial condition.

Amended Standards Not Yet Adopted

A number of amendments to standards are effective for annual periods beginning after January 1, 2022. However, the Group has not early adopted the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

Effective January 1, 2023

- *Classification of Liabilities as Current or Non-current (Amendments to PAS 1, Presentation of Financial Statements)*. To promote consistency in application and clarify the requirements on determining whether a liability is current or non-current, the amendments:
 - removed the requirement for a right to defer settlement of a liability for at least twelve months after the reporting period to be unconditional and instead requires that the right must have substance and exist at the end of the reporting period;
 - clarified that a right to defer settlement exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date; and
 - clarified that settlement of a liability includes transferring a company's own equity instruments to the counterparty, but conversion options that are classified as equity do not affect classification of the liability as current or non-current.

The amendments apply retrospectively for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted.

In November 2021, the International Accounting Standards Board issued the Exposure Draft, *Non-Current Liabilities with Covenants* after considering stakeholder feedback on the December 2020 tentative agenda decision issued by the IFRS Interpretations Committee about the amendments. The exposure draft proposes to again amend IAS 1

as follows:

- Conditions which the entity must comply within twelve months after the reporting period will have no effect on the classification as current or non-current.
 - Additional disclosure requirements will apply to non-current liabilities subject to such conditions to enable the assessment of the risk that the liability could become repayable within twelve months.
 - The amendments will apply retrospectively for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. Entities that have early applied the 2020 amendments may retain application until the 2022 amendments are applied. Entities that will early apply the 2020 amendments after issue of the 2022 amendments must apply both amendments at the same time.
 - The 2022 amendments are not yet locally adopted as part of PFRS.
- *Definition of Accounting Estimates (Amendments to PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors)*. To clarify the distinction between changes in accounting policies and changes in accounting estimates, the amendments introduce a new definition for accounting estimates, clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that an accounting estimate is developed to achieve the objective set out by an accounting policy. Developing an accounting estimate includes both selecting a measurement technique and choosing the inputs to be used when applying the chosen measurement technique. The effects of changes in such inputs or measurement techniques are changes in accounting estimates. The definition of accounting policies remain unchanged. The amendments also provide examples on the application of the new definition.

The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted, and will apply prospectively to changes in accounting estimates and changes in accounting policies occurring on or after the beginning of the first annual reporting period in which the amendments are applied.

- *Disclosure of Accounting Policies (Amendments to PAS 1 Presentation of Financial Statements and PFRS Practice Statement 2 Making Materiality Judgements)*. The amendments are intended to help companies provide useful accounting policy disclosures. The key amendments to PAS 1 include:
- requiring companies to disclose their material accounting policies rather than their significant accounting policies;
 - clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
 - clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The amendments to PFRS Practice Statement 2 includes guidance and additional examples on the application of materiality to accounting policy disclosures.

The amendments are effective from January 1, 2023. Earlier application is permitted.

- *Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to PAS 12 Income Taxes)*. The amendments clarify that that the initial recognition exemption does not apply to transactions that give rise to equal taxable and deductible temporary differences such as leases and decommissioning obligations. The amendments apply for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted. For leases and decommissioning liabilities, the associated deferred tax assets and liabilities will be recognized from the beginning of the earliest comparative period presented, with any cumulative effect recognized as an adjustment to retained earnings or other appropriate component of equity at that date. For all other

transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

- *Classification of Liabilities as Current or Non-current (Amendments to PAS 1, Presentation of Financial Statements)*. To promote consistency in application and clarify the requirements on determining whether a liability is current or non-current, the amendments:
 - removed the requirement for a right to defer settlement of a liability for at least twelve months after the reporting period to be unconditional and instead requires that the right must have substance and exist at the end of the reporting period;
 - clarified that only covenants with which a company must comply on or before the reporting date affect the classification of a liability as current or non-current and covenants with which the entity must comply after the reporting date do not affect a liability's classification at that date;
 - provided additional disclosure requirements for non-current liabilities subject to conditions within twelve months after the reporting period to enable the assessment of the risk that the liability could become repayable within twelve months; and
 - clarified that settlement of a liability includes transferring a company's own equity instruments to the counterparty, but conversion options that are classified as equity do not affect classification of the liability as current or non-current.

The amendments apply retrospectively for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. Entities that have early applied the 2020 amendments may retain application until the 2022 amendments are applied. Entities that will early apply the 2020 amendments after issue of the 2022 amendments must apply both amendments at the same time.

- *Lease Liability in a Sale and Leaseback (Amendments to PFRS 16 Leases)*. The amendments confirm the following:
 - On initial recognition, the seller-lessee includes variable lease payments when it measures a lease liability arising from a sale-and-leaseback transaction.
 - After initial recognition, the seller-lessee applies the general requirements for subsequent accounting of the lease liability such that it recognises no gain or loss relating to the right of use it retains.

A seller-lessee may adopt different approaches that satisfy the new requirements on subsequent measurement. For example, the seller-lessee could determine the lease payments to be deducted from the lease liability as expected lease payments or as equal periodic payments over the lease term, with the difference between those payments and amounts actually paid recognized in profit or loss.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024, with earlier application permitted. A seller-lessee will need to apply the amendments retrospectively to sale-and-leaseback transactions entered into on or after the date of initial application of PFRS 16.

Deferral of the local implementation of Amendments to PFRS 10, *Consolidated Financial Statements* and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

- *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures)*. The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

Consolidated Results of Operations for the three months ended March 31, 2023

Revenues for the first quarter of 2023 of P3,748.6 million went up by 29.4% from P2,896.9 million in the same period last year. Revenues from South Harbor (SH) international containerized cargo and Batangas Container Terminal (BCT) increased from last year by 26.9% and 46.9%, respectively, on account of higher container volumes. Moreover, revenues from ATI Batangas were higher than last year by 21.1% on account of higher Roro volumes and higher number of passengers.

Government share in revenues for the first quarter of 2023 of P654.9 million increased by 26.3% from P518.4 million last year as a result of higher revenues subject to port authorities' share.

Cost and expenses in the first three months of 2023 amounted to P1,608.4 million, 16.2% higher than P1,383.9 million in the same period last year. Depreciation and amortization in 2023 increased by 0.6% to P464.0 million from P461.3 million in 2022. Labor costs of P436.2 million this year were up by 10.1% compared to P396.3 million last year due to salary rate increase. Equipment running costs went up by 8.0% to 194.2 million this year from P179.8 million last year due to higher fuel costs related to higher volume and higher fuel price and higher electricity resulting from higher consumption and increase in rates. Taxes and licenses of P127.7 million this year were up by 10.7% to P115.4 million last year due to higher real property tax related to additional equipment and improvements in South Harbor and Batangas and higher business tax related to higher revenue in 2022. Insurance in 2023 of 74.9 million went up 57.3% compared to P47.6 million in the same period last year due to higher premiums on renewal of dollar-denominated insurance such as material damage and business interruption premiums. Management fees of P68.1 million in 2023 were up by 97.7% than P34.4 million in 2022 following higher earnings before tax. General transport of P55.9 million in 2023 rose by 276.8% from P14.8 million in 2022 on account of higher trucking costs with corresponding revenues. Security, health, environment and safety increased by 9.0% to 41.9 million in 2023 from P38.4 million in 2022 due to higher security costs related to higher passenger volume. Entertainment, amusement and recreation in 2023 of P2.2 million went up by 109.9% from P1.0 million last year. Other expenses in 2023 amounted to P47.5 million, 50.1% higher compared to P31.6 million last year due to higher travel and accommodation, higher corporate social responsibility and last year included reversal of excess provision on miscellaneous expenses.

Rentals of P3.4 million in 2023 decreased by 8.0% compared to P3.7 million in the same period last year due to lower equipment rental.

Finance income in 2023 of P42.1 million was higher by 1744.2% than P2.3 million last year due to higher interest rates on money market placements and higher cash balance. Finance costs in 2023 of P113.5 million were lower by 11.8% against P128.7 million last year. Others-net was at P137.1 million in 2023 from negative P76.4 million in 2022 mainly due to higher

unrealized foreign exchange gain on the fair value of concession liability and accrued interest following the appreciation of the Philippine Peso against the US Dollar.

Income before income tax in the first quarter of 2023 of P1,551.1 million increased by 95.9% from P791.6 million in the same period last year. Provision for income tax increased by 97.4% to P374.6 million in 2023 from P189.8 million in the same period last year due to higher results.

Net income of P1,176.4 million for the first quarter of 2023 was 95.5% higher than P601.9 million for the same period last year. Earnings per share this year was P0.59, last year was P0.30.

The Company's businesses are affected by the local and global trade environment. Factors that could cause actual results of the Company to differ materially include, but are not limited to:

- material adverse change in the Philippine and the global economic and industry conditions;
- natural events (earthquake, typhoons and other major calamities);
- material changes in foreign exchange rates

In the first three months of 2023:

- There had been no known trend, demand, commitment, event or uncertainty that had or are reasonably expected to have a material favorable or unfavorable impact on the Company's liquidity or revenues from continuing operations, other than those discussed in this report.
- There had been no significant element of income that did not arise from the Company's continuing operations.
- There had been no seasonal factor that had a material effect on the financial condition and results of operations.
- There had been no event known to management that could trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There had been no material off-balance sheet transaction, arrangement, obligation (including contingent obligation), and other relationship of the Company with unconsolidated entity or other person created during the period that would address the past and would have a material impact on future operations.

Consolidated Financial Condition

Total assets as of March 31, 2023 increased by 3.2% to P35,744.4 million from P34,631.3 million as of December 31, 2022. Current assets rose by 10.8% to P10,072.5 million as of March 31, 2023 from P9,091.0 million as of December 31, 2022. Cash and cash equivalents of P5,326.2 million as of March 31, 2023 increased by 15.8% compared to P4,600.3 million as of December 31, 2022. Trade and other receivables-net of P811.3 million as of March 31, 2023 decreased by 10.4% from P906.0 million as of December 31, 2022. Spare parts and supplies as of March 31, 2023, rose by 0.5% to P1,086.5 million from P1,081.5 million as of December 31, 2022. Prepaid expenses as of March 31, 2023 of P2,848.4 million were higher by 13.8% than P2,503.3 million as of December 31, 2022 on account of the unamortized portion of prepaid real property, business taxes and prepaid insurance for the year and higher input taxes on PPA fees and capital expenditures.

Total noncurrent assets of P25,672.0 million as of March 31, 2023 was higher by 0.5% compared to P25,540.3 million as of December 31, 2022. Investment in an associate increased by 15.6% to P63.9 million as of March 31, 2023 from P55.3 million as of December 31, 2022. Property and equipment - net amounted to P2,600.0 million, up by 1.3% from P2,566.2 million as of December 31, 2022. Intangible assets - net of P21,250.0 million was higher by 0.8% than P21,080.9 million as of December 31, 2022. The acquisitions of property and equipment and intangible assets, which amounted to P81.3 million and P540.3 million,

respectively, were partially offset by the increase in depreciation and amortization. Right-of-use assets - net of P705.6 million as of March 31, 2023 was lower by 9.0% compared to P775.2 million as of December 31, 2022. Deferred tax assets – net amounted to P978.8 million as of March 31, 2023, was higher by 0.3% compared to P975.9 million as of December 31, 2022.

Total liabilities decreased by 0.5% to P12,406.8 million as of March 31, 2023 from P12,470.1 million as of December 31, 2022. Trade and other payables increased by 0.9% to P3,322.2 million as of March 31, 2023 from P3,292.6 million as of December 31, 2022. Trade and other payables are covered by agreed payment schedules. Provisions for claims of P59.1 million as of March 31, 2023 decreased by 3.1% from P61.0 million as of December 31, 2022. Concession rights payable (current and noncurrent) as of March 31, 2023 of P7,657.4 million decreased by 3.5% from P7,933.3 million as of December 31, 2022. Income and other taxes payable of P503.5 million as of March 31, 2023 was higher by 139.1% compared to P210.6 million as of December 31, 2022 due to income tax for the first quarter of 2023. Pension liability of P220.1 million was up by 6.1% as of March 31, 2023 from P207.4 million as of December 31, 2022. Lease liabilities (current and noncurrent) of P644.5 million as of March 31, 2023 decreased by 15.8% from P765.1 million as of December 31, 2022 due to adjustments related to change of terms on renewal of lease contracts and amortization in the first quarter of 2023.

Consolidated Cash Flows

Net cash provided by operating activities in the first quarter of 2023 was P1,657.3 million, 46.8% higher than P1,128.7 million in the same period last year due to higher operating income and increase in trade and other payables.

Net cash used in investing activities in the first quarter of 2023 of P610.1 million was higher by 8.8% versus the P560.7 million in the same period last year due to higher acquisition of intangible assets.

Net cash used in financing activities in the first quarter of 2023 was P291.1 million, 21.4% higher than P239.7 million in the same period last year due to higher payments of lease liabilities.

Key Performance Indicators (KPI)

KPIs discussed below were based on consolidated amounts as portions pertaining to the Company's subsidiary ATI Batangas, Inc. (ATIB) were not material. As of end March 2023:

- ATIB's total assets were only 9.4% of the consolidated total assets
- Income before other income and expense for ATIB was only 8.2% of consolidated income before other income and expenses¹.

Consolidated KPI	Manner of Calculation	As of March 31		Discussion
		2023	2022	
Return on Capital Employed	Percentage of income before interest and tax over capital employed	17.9%	15.0%	Increased due to higher income before interest and taxes during the period.
Return on Equity attributable to equity holders of the parent	Percentage of annualized net income over equity attributable to equity holders of the parent	20.7%	11.4%	Improved due to higher net income.

Current ratio	Ratio of current assets over current liabilities	2.32 : 1.00	2.66 : 1.00	Decreased due to higher current liabilities.
Asset to equity ratio	Ratio of total assets over equity attributable to equity holders of the parent	1.53 : 1.00	1.54 : 1.00	Decreased due to higher assets.
Debt to equity ratio	Ratio of total liabilities over equity attributable to equity holders of the parent	0.53 : 1.00	0.54 : 1.00	Decreased due to higher liabilities
Days Sales in Receivables (DSR)	Gross trade receivables over revenues multiplied by number of days	10 days	6 days	Increase due to higher revenues.
Net Income Margin	Net income over revenues less government share in revenues	38.0%	25.3%	Increased due to higher net income.
Reportable Injury Frequency Rate (RIFR) ²	Number of reportable injuries within a given accounting period relative to the total number of hours worked in the same accounting period.	1.04	0.00	Increased due to a higher number of injuries.

¹ Income before other income and expenses is defined as income before net financing costs, forex gains or losses and others.

² RIFR is the new KPI for injuries introduced in 2014 to replace LTIFR. RIFR is a more stringent KPI as it covers not only Lost Time Injuries (LTIs) but also Medical Treatment Injuries (MTIs) and Fatalities incidents.

PART II. OTHER INFORMATION

On April 27, 2023, the Board of Directors of ATI approved a cash dividend of P1.00 per share to stockholders on record as of May 26, 2023 payable on June 20, 2023. As of date of this report, the Company has ordinary shares only.

Submissions of SEC Form 17-C:

Date Filed	Reference	Particulars
January 5, 2023	SEC 17-C	Attendance of Directors in the 2022 Board Meetings
January 24, 2023	SEC 17-C	Certification on Compliance to the Corporate Governance Manual
February 15, 2023	SEC 17-C	Notice of Guidelines for Nomination
February 23, 2023	SEC 17-C	Setting of the date, time, agenda and venue of the 2023 annual stockholders' meeting and for holding the same by remote communication, the record date and closing of stock and transfer book; approval of the audited financial statements; re-appointment of R.G. Manabat & Co. as independent auditors for 2023;
April 27, 2023	SEC 17-C	Declaration of Cash Dividends, with record and payment dates; Results of the 2023 Annual Meeting and the organizational meeting

ASIAN TERMINALS, INCORPORATED
Securities and Exchange Commission Form 17-Q

SIGNATURES

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

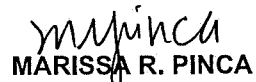
ASIAN TERMINALS, INCORPORATED
by:


JOSE TRISTAN P. CARRIO

Vice President and Chief Financial Officer

Date: May 12, 2023

Principal Financial/Accounting Officer:


MARISSA R. PINCA

Assistant Vice President for Accounting and Financial Planning

Date: May 12, 2023

ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
(Amounts In Thousands)

	March 31, 2023 (Unaudited)	December 31, 2022 (Audited)
ASSETS		
Current Assets		
Cash and cash equivalents	P5,326,190	P4,600,267
Trade and other receivables - net	811,333	905,985
Spare parts and supplies	1,086,521	1,081,456
Prepaid expenses	2,848,442	2,503,263
Total Current Assets	10,072,486	9,090,971
Noncurrent Assets		
Investment in an associate	63,908	55,282
Property and equipment - net	2,599,942	2,566,211
Intangible assets - net	21,249,951	21,080,924
Right-of-use assets - net	705,639	775,248
Deferred tax assets - net	978,848	975,876
Other noncurrent assets	73,667	86,759
Total Noncurrent Assets	25,671,955	25,540,300
TOTAL ASSETS	P35,744,441	P34,631,271
LIABILITIES AND EQUITY		
Current Liabilities		
Trade and other payables	P3,322,164	P3,292,607
Provisions for claims	59,149	61,044
Port concession rights payable - current portion	424,154	423,028
Income and other taxes payable	503,539	210,629
Lease liabilities - current portion	29,755	118,066
Total Current Liabilities	4,338,761	4,105,374
Noncurrent Liabilities		
Port concession rights payable - net of current portion	7,233,276	7,510,283
Pension liability - net	220,087	207,409
Lease liabilities - net of current portion	614,695	647,026
Total Noncurrent Liabilities	8,068,058	8,364,718
Total Liabilities	12,406,819	12,470,092
Equity		
Equity Attributable to Equity Holders of the Parent Company		
Capital stock	2,000,000	2,000,000
Additional paid-in capital	264,300	264,300
Retained earnings	21,063,294	19,887,619
Fair value reserve	(5,820)	(5,820)
	23,321,774	22,146,099
Non-controlling Interest	15,848	15,080
Total Equity	23,337,622	22,161,179
TOTAL LIABILITIES AND EQUITY	P35,744,441	P34,631,271

ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES**CONSOLIDATED STATEMENTS OF INCOME**

(Amounts In Thousands, Except Per Share Data)

	For the three months ended March 31	
	2023	2022
REVENUES FROM OPERATIONS	P3,748,637	P2,896,883
GOVERNMENT SHARE IN REVENUES	(654,889)	(518,442)
	3,093,748	2,378,441
COSTS AND EXPENSES EXCLUDING GOVERNMENT SHARE IN REVENUES	(1,608,404)	(1,383,901)
OTHER INCOME AND EXPENSES		
Finance income	42,139	2,285
Finance cost	(113,494)	(128,745)
Others - net	137,075	(76,436)
	65,720	(202,896)
CONSTRUCTION REVENUES	540,286	319,357
CONSTRUCTION COSTS	(540,286)	(319,357)
	-	-
INCOME BEFORE INCOME TAX	1,551,064	791,644
INCOME TAX EXPENSE		
Current	377,592	241,281
Deferred	(2,973)	(51,505)
	374,619	189,776
NET INCOME	P1,176,445	P601,868
Income Attributable to		
Equity Holders of the Parent Company	P1,175,676	P601,175
Non - controlling interest	769	693
	P1,176,445	P601,868
Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company	P0.59	P0.30

ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(Amounts in Thousands, Except Per Share Data)

	Attributable to Equity Holders of the Parent Company							
	Common Stock	Additional Paid-in Capital	Retained Earnings		Fair Value Reserves	Total	Non-controlling Interest	Total Equity
			Appropriated for Port Development	Unappropriated				
Balance at January 1, 2023	P2,000,000	P264,300	P16,400,000	P3,487,619	(P 5,820)	P22,146,099	P15,078	P22,161,177
Net income for the period	-	-	-	1,175,676	-	1,175,676	769	1,176,445
Balance at March 31, 2023	P2,000,000	P264,300	P16,400,000	P4,663,295	(P 5,820)	P23,321,775	P15,847	P23,337,622
Balance at January 1, 2022	P2,000,000	P264,300	P15,100,000	P3,367,868	(P 5,820)	P20,726,348	P12,258	P20,738,606
Net income for the period	-	-	-	601,175	-	601,175	693	601,868
Balance at March 31, 2022	P2,000,000	P264,300	P15,100,000	P3,969,043	(P 5,820)	P21,327,523	P12,951	P21,340,474

ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts In Thousands)

For the three months ended March 31

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	P1,551,064	P791,644
Adjustments for:		
Depreciation and amortization	463,992	461,311
Finance cost	113,495	128,745
Finance income	(42,139)	(2,285)
Net unrealized foreign exchange gains (losses)	(163,279)	56,842
Equity in net earnings of an associate	(8,626)	(7,707)
Gain on disposals of:		
Property and equipment	1,976	20
Intangible assets	-	1,907
Operating income before working capital changes	1,916,483	1,430,477
Decrease (increase) in:		
Trade and other receivables	92,575	270,252
Spare parts and supplies	(5,065)	(54,898)
Prepaid expenses	(345,179)	(328,064)
Increase (decrease) in:		
Trade and other payables	37,874	(130,371)
Provisions for claims	(1,895)	(331)
Income and other taxes payable	(84,682)	(53,221)
Cash generated from operations	1,610,111	1,133,844
Finance income received	44,216	1,890
Finance cost paid	2,962	(6,998)
Net cash provided by operating activities	1,657,289	1,128,736
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of:		
Property and Equipment	(81,321)	(264,630)
Intangible assets	(540,286)	(319,357)
Proceeds from disposals of:		
Property and Equipment	(1,565)	(20)
Intangible assets	-	(1,907)
Decrease (increase) in:		
Other noncurrent assets	(875)	25,263
Deposits	13,967	-
Net cash used in investing activities	(610,080)	(560,651)
CASH FLOWS FROM FINANCING ACTIVITIES		
Payments of:		
Lease liabilities	(96,585)	(40,860)
Port concession rights payable	(194,478)	(198,887)
Net cash used in financing activities	(291,063)	(239,747)
NET INCREASE IN CASH AND CASH EQUIVALENTS	756,146	328,338
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(30,223)	30,589
CASH & CASH EQUIVALENTS AT BEGINNING OF YEAR	4,600,267	3,954,166
CASH & CASH EQUIVALENTS AT END OF YEAR	P5,326,190	P4,313,093

**SELECTED
EXPLANATORY NOTES
March 31, 2023
(Amounts in Thousands)**

1. Segment Information

Information with regard to the Company's Port business segment is presented below:

	For the three months ended March 31	
	2023	2022
Revenue	P3,748,637	P2,896,883
Intangible Assets (excluding goodwill)	21,207,890	20,462,842
Property and equipment - net	2,599,942	2,109,993
Total assets	35,744,441	32,757,403
Total liabilities	12,406,819	11,416,929
Capital expenditures		
Intangible Assets	540,286	319,357
Property and equipment	81,321	264,630
Depreciation and amortization	463,992	461,311

2. Trade and Other Receivables

	As of March 31, 2023	As of December 31, 2022 (Audited)
Trade receivables	P628,269	P736,984
Receivable from insurance	56,621	56,621
Due from related parties	49,212	19,731
Advances to officers and employees	27,708	28,020
Interest receivable	10,129	12,207
Receivable from escrow fund	-	13,635
Other receivables	43,589	42,982
	815,528	910,180
Allowance for impairment losses	(4,195)	(4,195)
	P811,333	P905,985

Trade and other receivables are noninterest-bearing and generally have credit term of thirty (30) days.

3. Property and Equipment

A summary of property and equipment follows:

	Port Facilities and Equipment	Leasehold improvements	Furniture Furnitures and Equipment	Transportation and other Equipment	Construction In-progress	March 31, 2023	December 31, 2022 (Audited)
Cost							
Balance at beginning of year	P225,268	P707,135	P935,940	P330,305	P1,960,215	P4,158,863	P3,308,298
Additions	-	1,695	18,487	18,445	42,694	81,321	854,012
Disposals	-	-	(467)	(7,084)	-	(7,551)	(12,314)
Reclassifications	-	-	2,888	1,009	(3,897)	-	8,867
Balance at end of year	225,268	708,830	956,848	342,675	1,999,012	4,232,633	4,158,863
Accumulated depreciation							
Balance at beginning of year	131,137	527,318	713,372	220,825	-	1,592,652	1,417,584
Depreciation	3,536	10,676	22,332	10,635	-	47,179	186,350
Disposals	-	-	(467)	(6,673)	-	(7,140)	(11,282)
Balance at end of year	134,673	537,994	735,237	224,787	-	1,632,691	1,592,652
Carrying Amount	P90,595	P170,836	P221,611	P117,888	P1,999,012	P2,599,942	P2,566,211

4. Intangible Assets

As of March 31, 2023

	Port Concession Rights				Goodwill	Total
	Upfront Fees	Fixed Fees	Port Infrastructure	SubTotal		
Cost						
Balance at beginning of year	P882,000	P9,279,694	P25,508,615	P35,670,309	P42,060	P35,712,369
Additions	-	-	540,286	P540,286	-	540,286
Balance at end of year	882,000	9,279,694	97,473,638	36,210,594	42,060	36,252,654
Accumulated amortization						
Balance at beginning of year	105,674	4,631,648	9,894,121	14,631,443	-	14,631,443
Amortization	2,820	74,089	294,351	371,260	-	371,260
Balance at end of year	108,494	4,705,737	10,188,472	15,002,703	-	15,002,703
Carrying Amount	P773,506	P4,573,957	P87,285,165	P21,207,891	P42,060	P21,249,951

As of December 31, 2022 (Audited)

	Port Concession Rights				Goodwill	Total
	Upfront Fees	Fixed Fees	Port Infrastructure	SubTotal		
Cost						
Balance at beginning of year	P882,000	P9,279,694	P23,934,464	P34,096,158	P42,060	P34,138,218
Additions	-	-	2,041,736	2,041,736	-	2,041,736
Disposals	-	-	(458,840)	(458,840)	-	(458,840)
Reclassifications	-	-	(8,747)	(8,747)	-	(8,747)
Balance at end of year	882,000	9,279,694	25,508,613	35,670,307	42,060	35,712,367
Accumulated amortization						
Balance at beginning of year	97,214	4,332,562	9,156,911	13,586,687	-	13,586,687
Additions	11,280	296,266	1,195,478	1,503,024	-	1,503,024
Disposals	-	-	(458,268)	(458,268)	-	(458,268)
Balance at end of year	108,494	4,628,828	9,894,121	14,631,443	-	14,631,443
Carrying Amount	P773,506	P4,650,866	P15,614,492	P21,038,864	P42,060	P21,080,924

5. Trade and Other Payables

	March 31, 2023	December 31, 2022 (Audited)
Accrued expenses:		
Marketing, commercial, promotion and business development	P764,041	P643,570
Finance costs	131,985	136,918
Repairs and maintenance	124,991	77,183
Personnel costs	108,392	91,070
Professional fees	48,442	48,459
Corporate social responsibility	27,656	23,156
Rental	21,300	21,760
Security expenses	20,874	28,281
Utilities	13,553	13,444
Trucking Expenses	10,203	27,176
Safety and environment	3,248	4,015
Miscellaneous accrued expenses	53,370	157,417
Due to government agencies	898,703	939,016
Equipment acquisitions	485,449	339,503
Trade	249,237	442,235
Shippers' and brokers' deposits	132,452	116,545
Management fee payable	26,628	19,215
Other Payables	201,640	163,644
	P3,322,164	P3,292,607

6. Other Income and Expenses

Finance cost is broken down as follows:

	For the three months ended March 31	
	2023	2022
Interest on port concession rights payable	P113,581	P119,303
Interest component of pension expense	2,876	2,444
Interest on bank loans/credit facilities	2,557	63
Interest on lease liability	(5,520)	6,935
	P113,494	P128,745

	For the three months ended March 31	
	2023	2022
Interest on cash in banks and short-term investment:	P42,139	P2,285
	P42,139	P2,285

Others consisted of the following:

	For the three months ended March 31	
	2023	2022
Foreign exchange gains (losses) - port concession rights payable	146,945	(117,277)
Equity in net earnings of an associate	8,626	7,707
Lease and other income - net	2,826	4,097
Gain on disposals of property and equipment and intangible assets	1,976	1,927
Management income	1,828	1,767
Foreign exchange gains (losses) - others	(25,126)	25,343
	P137,075	P (76,436)

Foreign exchange gains (losses) – port concession rights payable resulted from revaluation of foreign currency denominated port concession rights payable.

7. Financial Risk and Capital Management Objectives and Policies

The Company has various financial assets and liabilities such as cash and cash equivalents, trade and other receivables, deposits, equity securities, trade and other payables, port concession rights payable and lease liabilities which arise directly from its operations. The main purpose of these financial instruments is to raise financing for the Company's capital expenditures and operations.

The main risks arising from the Company's financial instruments are interest rate risk, liquidity risk, credit risk and foreign currency risk. The BOD reviews and agrees on policies for managing each of these risks.

Interest Rate Risk

The Company's interest rate risk management policy centers on reducing the Company's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Company's cash in banks and cash equivalents.

The interest rate profile of the Company's interest-bearing financial instrument is as follows:

	March 31, 2023	December 31, 2022 (Audited)
Fixed Rate Instruments		
Cash and cash equivalents	P5,322,999	P4,597,576

Excluding cash on hand amounting to P3.2 million and P3.1 million as at March 31, 2023 and 2022, respectively.

Fair Value Sensitivity Analysis for Fixed Rate Instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, therefore, a change in interest rates at the reporting date would not affect profit or loss.

Liquidity Risk

The Company monitors its risk of shortage of funds using a liquidity planning tool. This tool considers the maturity of both the Company's financial investments and financial assets and projected cash flows from operations, among others. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

As of March 31, 2023	Carrying Amount	Contractual Cash Flows					Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years	
Trade and other payables*	P2,423,461	P344,082	P313,740	P1,765,639	P -	P -	P2,423,461
Port concession rights payable	7,657,430	-	174,561	523,681	2,922,920	6,258,786	9,879,948
Lease liabilities	644,450	-	13,265	29,990	184,695	416,500	644,450
Total	P 10,725,341	P 344,082	P 501,566	P 2,319,310	P 3,107,615	P 6,675,286	P 12,947,859

* excluding due to government agencies amounting to P898.7 million

As of December 31, 2022 (Audited)	Carrying Amount	Contractual Cash Flows					Total
		On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years	
Trade and other payables*	P2,353,591	P283,721	P591,277	P1,478,593	P -	P -	P2,353,591
Port concession rights payable	7,933,311	-	201,145	603,435	2,922,920	6,258,786	9,986,286
Lease liabilities	765,092	-	26,332	81,541	238,398	988,724	1,334,995
Total	P 11,051,994	P 283,721	P 818,754	P 2,163,569	P 3,161,318	P 7,247,510	P 13,674,872

* excluding due to government agencies amounting to P939.0 million

Credit Risk

Credit risk on trade and other receivables represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations.

The Company trades only with recognized and creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. A regular/annual review and evaluation of accounts is being implemented to assess the credit standing of customers.

The Company does not require collateral in respect of trade and other receivables. The Company does not have trade and other receivables for which no loss allowance is recognized because of collateral. The carrying amounts of trade and other receivables represent the maximum credit exposure.

With respect to credit risk arising from the other financial assets of the Company, which comprise cash in bank and cash equivalents, deposits and FVOCI - equity, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Company trades only with reputable banks and recognized third parties.

Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

Financial information on the Company's maximum exposure to credit risk, without considering the effects of collaterals and other risk mitigation techniques, is presented below.

	As of March 31, 2023	As of December 31, 2022 (Audited)
Cash and cash equivalents*	P5,322,999	P4,597,576
Trade and other receivables - net	P811,333	905,985
Deposits	P70,139	84,107
Equity securities	P2,652	2,652
	P6,207,123	P5,590,320

* Excluding cash on hand amounting to P3.2 million and P3.1 million as at March 31, 2023 and 2022, respectively.

There are no significant concentrations of credit risk within the Company.

The table below shows the credit quality of the Company's financial assets based on their historical experience with the corresponding debtor.

	As at March 31, 2023			Total
	Grade A	Grade B	Grade C	
Cash in banks and cash equivalents	P5,322,999	P -	P -	P5,322,999
Trade and other receivables - net	497,269	314,064	-	811,333
Deposits	70,139	-	-	70,139
Equity securities	2,652	-	-	2,652
	P5,893,059	P314,064	P -	P6,207,123

	As at December 31, 2022			Total
	Grade A	Grade B	Grade C	
Cash in banks and cash equivalents	P4,597,576	P -	P -	P4,597,576
Trade and other receivables - net	561,460	344,525	-	905,985
Deposits	84,107	-	-	84,107
Equity securities	2,652	-	-	2,652
	P5,245,795	P344,525	P -	P5,590,320

Grade A receivables pertain to those receivables from customers that always pay on time or even before the maturity date. Grade B includes receivables that are collected on their due dates provided that they were reminded or followed up by the Company. Those receivables which are collected consistently beyond their due dates and require persistent effort from the Company are included under Grade C.

Cash in banks is considered good quality (Grade A) as this pertains to deposits in reputable banks.

Expected Credit Loss Assessment as at March 31, 2023

The Company allocates each exposure to a credit risk grade based on data that is determined to be predictive of the risk of loss (including but not limited to external ratings, audited financial statements, management accounts and cash flow projections and available press information about customers) and applying expected credit judgment. Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default.

Exposures within each credit risk grade are segmented by industry classification and an ECL rate is calculated for each segment based on delinquency and actual credit loss experience.

The following table provides information about the exposure to credit risk for trade and other receivables as at March 31, 2023:

	Gross Carrying Amount	Impairment Loss Allowance	Credit- impaired
Current (not past due)	P654,042	P -	No
1 - 30 days past due	65,279	-	No
31 - 60 days past due	39,657	-	No
61- 90 days past due	29,933	-	No
More than 90 days past due	26,617	4,195	Yes
Balance at March 31, 2023	P815,528	P4,195	

Loss rates are based on actual credit loss experience over three years considering circumstances at the reporting date. Any adjustment to the loss rates for forecasts of future economic conditions are not expected to be material. The Company applies the simplified approach in providing for expected credit losses prescribed by PFRS 9, which permits the use of the lifetime expected loss provision and applies a provision matrix. The application of the expected loss rates to the receivables of the Company does not have a material impact on the financial statements.

The maturity of the Company's trade and other receivables is less than one year so the lifetime expected credit losses and the 12-month expected credit losses are similar.

Cash in Banks and Cash Equivalents

The Company held cash in banks and cash equivalents of P5.3 billion and P4.6 billion as at March 31, 2023 and December 31, 2022, respectively. The cash and cash equivalents are held with bank and financial institution counterparties, which are rated Grade A.

Impairment on cash in banks and cash equivalents has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Company considers that its cash in bank and cash equivalents have low credit risk based on the external credit ratings of the counterparties and any ECL is expected to be immaterial.

Foreign Currency Risk

The Company has foreign currency financial assets and liabilities arising from US dollar denominated revenues, lease payments, government share, and other foreign currency-denominated purchases by operating units.

The Company's policy is to manage its foreign currency risk by using a combination of natural hedges as well as buying and selling foreign currencies at spot rates where necessary to address short-term imbalances.

The Company's foreign currency-denominated accounts are as follows:

	As of March 31, 2023	As of December 31, 2022
Assets		
Cash and cash equivalents	USD18,655	USD18,757
Liabilities		
Trade and other payables	1,685	63,033
Port concession rights payable	124,370	125,605
	126,055	188,638
Net foreign currency-denominated liabilities	(USD107,400)	(USD169,881)
Peso equivalent	(P5,838,264)	(P9,479,360)

The exchange rates applicable for US dollar as at March 31, 2023 and December 31, 2022 are P54.36 and P55.8, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's income before income tax and equity.

	Increase (Decrease) in USD Exchange Rate	Effect on Income Before Income Tax Effect on Equity	
March 31, 2023			
	5%	(P291,913)	(P218,935)
	-5%	291,913	218,935
December 31, 2022			
	5%	(P473,968)	(P355,476)
	-5%	473,968	355,476

Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company considers capital to include capital stock, additional paid-in capital, retained earnings and fair value reserve. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust its capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the period ended March 31, 2023.

The Company is not subject to externally imposed capital requirements.

The table below shows the capital structure of the Company.

	March 31, 2023	December 31, 2022 (Audited)
Capital Stock	P2,000,000	P2,000,000
Additional paid-in capital	264,300	264,300
Retained Earnings	21,063,294	19,887,619
Fair value reserve	(5,820)	(5,820)
Total	P23,321,774	P22,146,099

8. Financial Instruments

	As of March 31, 2023		As of December 31, 2022 (Audited)	
	Carrying Amount	Fair Values	Carrying Amount	Fair Values
Financial Assets				
Cash and cash equivalents	P5,326,190	P5,326,190	P4,600,267	P4,600,267
Trade and other receivables - net	811,333	811,333	905,985	905,985
Deposits	70,139	76,308	84,107	90,199
	6,207,662	6,213,831	5,590,359	5,596,451
Equity securities	2,652	2,652	2,652	2,652
	P6,210,314	P6,216,483	P5,593,011	P5,599,103
Financial Liabilities				
Other financial liabilities:				
Trade and other payables*	P2,423,461	P2,423,461	P2,353,591	P2,353,591
Port concession rights payable	7,657,430	8,310,702	7,933,311	8,189,861
Lease liabilities	644,450	644,450	765,092	765,092
	P10,725,341	P11,378,613	P11,051,994	P11,308,544

* excluding due to government agencies amounting to P0.9 million and P0.7 million as at March 31, 2023 and 2022, respectively.

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Company's financial instruments.

Fair Value of Financial Instruments

The fair values of cash and cash equivalents, trade and other receivables, and trade and other payables are approximately equal to their carrying amounts due to their relatively short-term nature.

Nonderivative Financial Instruments

Quoted market prices have been used to determine the fair values of listed equity securities. The fair values of unquoted equity securities are not reliably determinable.

For noninterest-bearing deposits, the fair value is estimated as the present value of all future cash discounted using the prevailing market rate on interest for a similar instrument. The discount rates used are 5.7% in 2023 and 6.0% in 2022.

The fair value of port concession rights payable was estimated at the present value of all future cash flows discounted using the applicable rates for similar types of loans ranging from 5.91% to 6.54% in 2023 and 6.19% to 7.23% in 2022.

Fair Value Hierarchy

The table below presents the fair value hierarchy of the Company's financial instruments:

As of March 31, 2023	Level 1		Level 2	Level 3
Equity securities	P933	P	-	P 1,719
Port concession rights payable	-		8,310,702	-
	P933		P8,310,702	P1,719

As of December 31, 2022 (Audited)	Level 1		Level 2	Level 3
Equity securities	P933	P	-	P 1,719
Port concession rights payable	-		8,189,861	-
	P933		P8,189,861	P1,719

There have been no transfers from one level to another in 2023 and 2022.