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# ASIAN TERMINALS, INC. (Company's Full Name)

A. Bonifacio Drive, Port Area Manila, Philippines (Company's Address)

> (632) 528-6000 (Telephone Number)

December 31 Calendar Year Ending (Month & Day)

> SEC Form 17-Q Form Type

Amendment Designation (if applicable)

September 30, 2022 Period Ended Date

(Secondary License Type and File Number)

cc: Philippine Stock Exchange

# Securities and Exchange Commission

# SEC FORM 17-Q

	uarterly Report Pursuant to Section 17 b) thereunder	of the Sec	uritie	s Regulation Code and SRC Rule 17-
1.	For the quarter ended			September 30, 2022
2.	Commission identification Number		1	133653
3.	BIR Tax Identification No.		*!	330-000-132-413-V
4.	Exact name of issuer as specified in	its charter	1	ASIAN TERMINALS, INC.
5.	Province, country or other jurisdiction	of incorpo	ratio	n or organization: Manila, Philippines
6.	Industry Classification Code			(SEC Use Only)
7.	Address of issuer's principal office		ŧ.	A. Bonifacio Drive South Harbor, Port Area, Manila
8.	Issuer's telephone number, including	area code		528-6000 (telephone number), 1018 (area code)
9.	Former name, former address and fo	rmer fiscal	year	r, if changed since last report: (N/A)
10 RS		ctions 8 and	112	of the Code, or Sections 4 and 8 of the
	Title of Each Class		utsta	f shares of common anding and amount of t outstanding
C	apital stock – common	2	,000	,000,000 shares
11	Are any or all of the securities listed	d on the Sto	ock E	Exchange?
	Yes [X]	No	[ ]	
	If yes, state the name of such Stotherein:	ock Exchan	ge a	nd the class/es of securities listed
	Philippine Stock Exchange	Commo	on S	hares
12	Indicate by check mark whether the	e registrant		
	thereunder and Sections 26 and	141 of the	Cor	ection 17 of the Code and SRC Rule 17 poration Code of the Philippines, during norter period the registrant was required
	Yes [X]	No	[ ]	
	(b) has been subject to such filing	reauireme	nts t	for the past 00 days
	(-/)	, mesel-comes		of the past 90 days.

# Securities and Exchange Commission Form 17-Q

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

With reference to the attached interim financial statements:

- There were no common stock equivalents issued during the period. As such, basic and diluted earnings per share were the same. Earnings per share for the period is shown in the accompanying Consolidated Statements of Comprehensive Income.
- The Company applied Philippine Financial Reporting Standards (PFRS) in preparing the consolidated financial statements.
- The same accounting policies and methods of computations were followed in the interim financial statements as compared with the most recent annual financial statements.
- Information regarding the business segment is reported under item 1 of the attached Selected Explanatory Notes.
- There was no material event subsequent to the end of this interim that had not been reflected in the financial statements of this interim period.
- There had been no uncertainties known to management that would cause the financial information not to be indicative of future operating results and financial condition.

#### Amended Standards Not Yet Adopted

A number of amendments to standards are effective for annual periods beginning after January 1, 2021. However, the Group has not early adopted the following new or amended standards in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

Effective April 1, 2021

COVID-19-Related Rent Concessions beyond 30 June 2021 (Amendment to PFRS 16, Leases). The amendment extends the practical expedient introduced in the 2020 amendment which simplified how a lessee accounts for rent concessions that are a direct consequence of COVID-19, permitting lessees to apply the practical expedient to rent concessions for which any reduction in lease payments affects only payments originally due on or before June 30, 2022.

The amendment is effective for annual reporting periods beginning on or after April 1, 2021. Earlier application is permitted. A lessee applies the amendments retrospectively, recognizing the cumulative effect of the amendments as an adjustment to the opening balance of retained earnings or other component of equity, as appropriate. The adoption is mandatory for lessees that chose to apply the practical expedient introduced by the 2020 amendments and may result in reversal of lease modifications that was ineligible for the practical expedient under the 2020 amendments, but becomes eligible as a result of the extension.

Effective January 1, 2022

 Property, Plant and Equipment - Proceeds before Intended Use (Amendments to PAS 16, Property, Plant and Equipment). The amendments prohibit an entity from deducting from the cost of an item of property, plant and equipment the proceeds from selling items produced before that asset is available for use. The proceeds before intended use should be recognized in profit or loss, together with the costs of producing those items which are identified and measured in accordance with PAS 2. *Inventories*.

The amendments also clarify that testing whether an item of property, plant and equipment is functioning properly means assessing its technical and physical performance rather than assessing its financial performance.

For the sale of items that are not part of a company's ordinary activities, the amendments require the company to disclose separately the sales proceeds and related production cost recognized in profit or loss and specify the line items in which such proceeds and costs are included in the statement of comprehensive income. This disclosure is not required if such proceeds and cost are presented separately in the statement of comprehensive income.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. Earlier application is permitted. The amendments apply retrospectively, but only to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented in the financial statements in which the company first applies the amendments.

 Onerous Contracts - Cost of Fulfilling a Contract (Amendment to PAS 37, Provisions, Contingent Liabilities and Contingent Assets). The amendments clarify that the cost of fulfilling a contract when assessing whether a contract is onerous includes all costs that relate directly to a contract - i.e. it comprises both incremental costs and an allocation of other direct costs.

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 to contracts existing at the date when the amendments are first applied. At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other component of equity, as appropriate. The comparatives are not restated. Earlier application is permitted.

- Annual Improvements to PFRS Standards 2018-2020. This cycle of improvements contains amendments to three standards:
  - Subsidiary as a First-time Adopter (Amendment to PFRS 1, First-time Adoption of Philippine Financial Reporting Standards). The amendment simplifies the application of PFRS 1 for a subsidiary that becomes a first-time adopter of PFRS later than its parent. The subsidiary may elect to measure cumulative translation differences for all foreign operations at amounts included in the consolidated financial statements of the parent, based on the parent's date of transition to PFRS.
  - Fees in the '10 per cent' Test for Derecognition of Financial Liabilities (Amendment to PFRS 9, Financial Instruments). The amendment clarifies that for the purpose of performing the '10 per cent' test for derecognition of financial liabilities, the fees paid net of fees received included in the discounted cash flows include only fees paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. It applies to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.
  - Lease Incentives (Amendment to Illustrative Examples accompanying PFRS 16, Leases). The amendment deletes from the Illustrative Example 13 the

reimbursement relating to leasehold improvements to remove the potential for confusion because the example had not explained clearly enough the conclusion as

to whether the reimbursement would meet the definition of a lease incentive in PFRS

The amendments are effective for annual reporting periods beginning on or after January 1, 2022. Earlier application is permitted.

- Reference to the Conceptual Framework (Amendment to PFRS 3 Business Combinations). The amendments:
  - updated PFRS 3 so that it now refers to the 2018 Conceptual Framework;
  - added a requirement that, for transactions and other events within the scope of PAS 37 Provisions, Contingent Liabilities and Contingent Assets or IFRIC 21 Levies, an acquirer applies PAS 37 or IFRIC 21 instead of the Conceptual Framework to identify the liabilities it has assumed in a business combination; and
  - added an explicit statement that an acquirer does not recognize contingent assets acquired in a business combination.

The amendments are effective for business combinations occurring in reporting periods starting on or after January 1, 2022. Earlier application is permitted.

# Effective January 1, 2023

- Classification of Liabilities as Current or Non-current (Amendments to PAS 1, Presentation of Financial Statements). To promote consistency in application and clarify the requirements on determining whether a liability is current or non-current, the amendments:
  - removed the requirement for a right to defer settlement of a liability for at least twelve
    months after the reporting period to be unconditional and instead requires that the
    right must have substance and exist at the end of the reporting period;
  - clarified that a right to defer settlement exists only if the company complies with conditions specified in the loan agreement at the end of the reporting period, even if the lender does not test compliance until a later date; and
  - clarified that settlement of a liability includes transferring a company's own equity instruments to the counterparty, but conversion options that are classified as equity do not affect classification of the liability as current or non-current.

The amendments apply retrospectively for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted.

In November 2021, the International Accounting Standards Board issued the Exposure Draft, Non-Current Liabilities with Covenants after considering stakeholder feedback on the December 2020 tentative agenda decision issued by the IFRS Interpretations Committee about the amendments. The exposure draft proposes to again amend IAS 1 as follows:

- Conditions which the entity must comply within twelve months after the reporting period will have no effect on the classification as current or non-current.
- Additional disclosure requirements will apply to non-current liabilities subject to such conditions to enable the assessment of the risk that the liability could become repayable within twelve months.

- Separate presentation in the statement of financial position will be required for noncurrent liabilities for which the right to defer settlement is subject to conditions within 12 months after the reporting period.
- The effective date of the amendments will be deferred to no earlier than January 1, 2024

Comments on the Exposure Draft is due on March 21,2022.

Definition of Accounting Estimates (Amendments to PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors). To clarify the distinction between changes in accounting policies and changes in accounting estimates, the amendments introduce a new definition for accounting estimates, clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that an accounting estimate is developed to achieve the objective set out by an accounting policy. Developing an accounting estimate includes both selecting a measurement technique and choosing the inputs to be used when applying the chosen measurement technique. The effects of changes in such inputs or measurement techniques are changes in accounting estimates. The definition of accounting policies remains unchanged. The amendments also provide examples on the application of the new definition.

The amendments are effective for annual reporting periods beginning on or after January 1, 2023, with earlier application permitted, and will apply prospectively to changes in accounting estimates and changes in accounting policies occurring on or after the beginning of the first annual reporting period in which the amendments are applied.

- Disclosure of Accounting Policies (Amendments to PAS 1 Presentation of Financial Statements and PFRS Practice Statement 2 Making Materiality Judgements). The amendments are intended to help companies provide useful accounting policy disclosures. The key amendments to PAS 1 include:
  - requiring companies to disclose their material accounting policies rather than their significant accounting policies;
  - clarifying that accounting policies related to immaterial transactions, other events or conditions are themselves immaterial and as such need not be disclosed; and
  - clarifying that not all accounting policies that relate to material transactions, other events or conditions are themselves material to a company's financial statements.

The amendments to PFRS Practice Statement 2 includes guidance and additional examples on the application of materiality to accounting policy disclosures.

The amendments are effective from January 1, 2023. Earlier application is permitted.

Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to PAS 12 Income Taxes). The amendments clarify that the initial recognition exemption does not apply to transactions that give rise to equal taxable and deductible temporary differences such as leases and decommissioning obligations. The amendments apply for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted. For leases and decommissioning liabilities, the associated deferred tax assets and liabilities will be recognized from the beginning of the earliest comparative period presented, with any cumulative effect recognized as an adjustment to retained earnings or other appropriate component of equity at that date. For all other

transactions, the amendments apply to transactions that occur after the beginning of the earliest period presented.

Deferral of the local implementation of Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Investments in Associates and Joint Ventures). The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

# Consolidated Results of Operations for the nine months ended September 30, 2022

Revenues for the nine months of 2022 of P9,783.2 million went up by 19.0% from P8,223.5 million in the same period last year. Revenues from South Harbor (SH) international containerized cargo and Batangas Container Terminal (BCT) increased from last year by 16.8% and 5.7%, respectively, while revenues from ATI Batangas were higher than last year by 68.0% on account of higher RoRo volumes and higher number of passengers.

Government share in revenues for the nine months of 2022 of P1,784.7 million increased by 24.3% from P1,436.1 million last year as a result of higher revenues subject to port authorities' share.

Cost and expenses in the nine months of 2022 amounted to P4,428.0 million, 8.1% higher than P4,096.0 million in the same period last year. Depreciation and amortization in 2022 increased by 2.5% to P1,402.8 million from P1,368.7 million in 2021. Labor costs of P1,219.2 million this year were up by 7.4% compared to P1,134.9 million last year due to salary rate increase. Equipment running costs went up by 25.3% to P612.7 million this year from P489.2. million last year due to higher usage of equipment spare parts, higher fuel price and higher electricity resulting from higher consumption and increase in rates. Taxes and licenses of P355.9 million this year were up by 7.0% from P332.8 million last year due to higher real property tax related to additional equipment and improvements in South Harbor and Batangas and higher business tax related to higher revenue in 2021. Insurance in 2022 of P153.3 million went up 15.2% compared to P133.1 million in the same period last year due to higher premiums on renewal of dollar-denominated insurance such as material damage and business interruption premiums. Security, health, environment and safety increased by 7.8% to P121.5 million in 2022 from P112.7 million in 2021 due to higher security costs related to higher passengers. Management fees of P103.3 million in 2022 were up by 13.9% than P90.7 million in 2021 following higher earnings before tax. General transport of P109.9 million in 2022 increased by 9.4% from P100.5 million in 2021 on account of higher trucking costs. Rentals

of P21.9 million in 2022 increased 114.7% compared to P10.2 million in the same period last year due to the rental of a generator set used in the new Passenger Terminal Building in Batangas.

Other expenses in 2022 amounted to P112.1 million, 26.6% lower compared to P152.8 million last year due to lower provision for inventory obsolescence for obsolete parts and reversal of excess provision on miscellaneous expenses.

Finance income in 2022 of P18.0 million was higher by 313.5% than P4.4 million last year due to higher interest rates on money market placements and higher cash balance. Finance costs in 2022 of P381.3 million were lower by 1.8% against P388.3 million last year. Others-net was at negative P825.3 million in 2022 from negative P249.6 million in 2021 mainly due to higher unrealized foreign exchange losses on the fair value of concession liability and accrued interest following the depreciation of the Philippine Peso against the US Dollar.

Income before income tax in the third quarter of 2022 of P2,381.9 million increased by 15.7% from P2,057.9 million in the same period last year. Provision for income tax increased by 3.7% to P574.0 million in 2022 from P553.4 million in the same period last year due to last year's adjustments in deferred tax.

Net income of P1,807.9 million for the third quarter of 2022 was 20.2% higher than P1,504.4 million for the same period last year. Earnings per share this year was P0.90, last year was P0.75.

The Company's businesses are affected by the local and global trade environment. Factors that could cause actual results of the Company to differ materially include, but are not limited to:

- material adverse change in the Philippine and the global economic and industry conditions;
- · natural events (earthquake, typhoons and other major calamities);
- material changes in foreign exchange rates; and
- impact of COVID-19

In the first nine months of 2022:

- There had been no known trend, demand, commitment, event or uncertainty that had or are reasonably expected to have a material favorable or unfavorable impact on the Company's liquidity or revenues from continuing operations, other than those discussed in this report.
- There had been no significant element of income that did not arise from the Company's continuing operations.
- There had been no seasonal factor that had a material effect on the financial condition and results of operations.
- There had been no event known to management that could trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There had been no material off-balance sheet transaction, arrangement, obligation (including contingent obligation), and other relationship of the Company with unconsolidated entity or other person created during the period that would address the past and would have a material impact on future operations.
- COVID-19 has impacted the business operations of the company and its offsite facilities. South Harbor volume was impacted by the surge in Covid-19 cases in China for the first half of 2022. In general, China port operations slowed down, and in some ports had to suspend operations for days. Business operations continue following existing government regulations and guidelines. The measures undertaken by the company and its offsites include the implementation of its Business Continuity Plan for COVID-19. The company also has a Prevention and Control Plan for COVID-19 and other communicable diseases in place as well as emergency response procedures for situations concerning public health and safety. This includes mandatory thermal scanning prior to entry into our gates and

offices, regular sanitization of offices and facilities, social distancing, remote modes of communication such as teleconference and videocalls and sustained information campaign on COVID 19 and proper personal hygiene. Aligned with the government's COVID-19 vaccination efforts, ATI has attained 99.9% vaccination rate for its employees through its own corporate initiatives and in partnership with industry groups and local government units. A continuous campaign for booster administration is likewise being undertaken. The company also continuously maintains close coordination with relevant government entities.

# Consolidated Financial Condition

Total assets as of September 30, 2022 increased by 5.2% to P33,364.3 million from P31,710.9 million as of December 31, 2021. Current assets increased by 0.9% to P7,921.6 million as of September 30, 2022 from P7,847.9 million as of December 31, 2021. Cash and cash equivalents of P3,732.9 million as of September 30, 2022 decreased by 5.6% compared to P3,954.2 million as of December 31, 2021. Trade and other receivables-net of P825.8 million as of September 30, 2022 increased by 2.1% from P809.2 million as of December 31, 2021. Spare parts and supplies as of September 30, 2022 rose by 11.9% to P1,046.5 million from P935.5 million as of December 31, 2021. Prepaid expenses as of September 30, 2022 of P2,316.5 million were higher by 7.8% than P2,149.0 million as of December 31, 2021 on account of the unamortized portion of prepaid real property and business taxes, prepaid insurance for the year as well as higher input taxes on PPA fees and capital expenditures.

Total noncurrent assets of P25,442.6 million as of September 30, 2022 was higher by 6.6% compared to P23,863.0 million as of December 31, 2021. Investment in an associate decreased by 18.8% to P47.4 million as of September 30, 2022 from P58.4 million as of December 31, 2021. Property and equipment - net amounted to P2,529.8 million, up by 33.8% from P1,890.7 million as of December 31, 2021. Intangible assets - net of P20,993.0 million was higher by 2.1% than P20,551.5 million as of December 31, 2021. The acquisitions of property and equipment and intangible assets, which amounted to P779.7 million and P1,561.7 million, respectively, were partially offset by the increase in depreciation and amortization. Right-of-use assets - net of P741.7 million as of September 30, 2022 was higher by 61.6% compared to P459.0 million as of December 31, 2021. Deferred tax assets - net amounted to P1,044.2 million as of September 30, 2022, was higher by 30.3% compared to P801.3 million as of December 31, 2021.

Total liabilities increased by 13.3% to P12,434.3 million as of September 30, 2022 from P10,972.3 million as of December 31, 2021. Trade and other payables increased by 20.3% to P2,862.2 million as of September 30, 2022 from P2,379.9 million as of December 31, 2021. Trade and other payables are covered by agreed payment schedules. Provisions for claims of P64.3 million as of September 30, 2022 increased by 1.7% from P63.2 million as of December 31, 2021. Concession rights payable (current and noncurrent) as of September 30, 2022 of P8,397.0 million increased by 9.0% from P7,702.2 million as of December 31, 2021. Income and other taxes payable of P169.9 million as of September 30, 2022 was higher by 28.1% compared to P132.7 million as of December 31, 2021 due to income tax for the third quarter of 2022. Pension liability of P208.2 million decreased by 13.8% as of September 30, 2022 from P241.6 million as of December 31, 2021. Lease liabilities (current and noncurrent) of P732.6 million as of September 30, 2022 increased by 61.9% from P452.6 million as of December 31, 2021 due to renewal of lease contracts in the second quarter of 2022.

#### Consolidated Cash Flows

Net cash provided by operating activities in the third quarter of 2022 was P4,232.3 million, 34.5% higher than P3,146.9 million in the same period last year due to higher operating income and increase in trade and other payables.

Net cash used in investing activities in the third quarter of 2022 of P2,291.4 million was higher by 19.6% versus the P1,915.6 million in the same period last year due to higher acquisition of property and equipment and intangible assets.

Net cash used in financing activities in the third quarter of 2022 was P2,371.4 million, 10.2% higher than P2,152.0 million in the same period last year due to higher payments of cash dividends and port concession rights payable.

# Key Performance Indicators (KPI)

KPIs discussed below were based on consolidated amounts as portions pertaining to the Company's subsidiary ATI Batangas, Inc. (ATIB) were not material. As of end September 2022:

- ATIB's total assets were only 9.7% of the consolidated total assets
- Income before other income and expense for ATIB was only 10.0% of consolidated income before other income and expenses<sup>1</sup>.

0		As of Se	ptember 30				
Consolidated KPI	Manner of Calculation	2022 2021		Discussion			
Return on Capital Employed	Percentage of income before interest and income tax over capital employed	15.8%	12.9%	Increased due to higher income before interest and income tax during the period.			
Return on Equity attributable to equity holders of the parent Percentage of annualized net income over equity attributable to equity holders of the parent		11.6%	10.1%	Improved due to higher increase in net income.			
Current ratio	Ratio of current assets over current liabilities	2.23 : 1.00	2.52 : 1.00	Decreased due to higher increase in current liabilities.			
Asset to equity ratio  Ratio of total assets over equity attributable to equity holders of the parent		1.60 : 1.00	1.55 : 1.00	Increased due to increase in total assets.			
Debt to equity ratio	Ratio of total liabilities over equity attributable to equity holders of the parent	0.59:1.00	0.55 : 1.00	Increased due to increase in liabilities			
Days Sales in Receivables (DSR)	Gross trade receivables over revenues multiplied by number of days	11 days	8 days	Increase in receivables due to higher revenues.			
Net Income Margin	Net income over revenues less government share in revenues	22.6%	22.2%	Increased due to higher net income growth.			
Reportable Injury Frequency Rate (RIFR) <sup>2</sup>	Number of reportable injuries within a given accounting period relative to the total number of hours worked in the same accounting period.	0.52	0.77	Improved as a result of extensive safety campaign and strict implementation of HSES policies.			

# PART II. OTHER INFORMATION

On April 28, 2022, the Board of Directors of ATI approved a cash dividend of P0.808 per share to stockholders on record as of May 25, 2022 payable on June 17, 2022. As of date of this report, the Company has ordinary shares only.

# Submissions of SEC Form 17-C:

Date Filed	Reference	Particulars
January 5, 2022	SEC 17-C	Attendance of Directors in the 2021 Board Meetings
January 27, 2022	SEC 17-C	Certification on Compliance to the Corporate Governance Manual
February 16, 2022	SEC 17-C	Notice of Guidelines for Nomination
March 2, 2022	SEC 17-C	Setting of the date, time, agenda and venue of the 2022 annual stockholders' meeting and for holding the same by remote communication, the record date and closing of stock and transfer book; approval of the audited financial statements; re-appointment of R.G. Manabat & Co. as independent auditors for 2022;
April 29, 2022	SEC 17-C	Declaration of Cash Dividends, with record and payment dates; Results of the 2022 Annual Meeting and the organizational meeting, Amendment of the Audit Committee Charter and receipt of PPA MC No. 4-2022 and PPA MC No. 5-2022 on tariff adjustments and increase in Batangas and South Harbor.
June 16, 2022	SEC 17-C	Amendments to the By-Laws
August 2, 2022	SEC 17-C	Resignation of independent director (Atty. Roberto Lim)
August 10, 2022	SEC 17-C	Audit Committee Self-Assessment Results
August 25, 2022	SEC 17-C	Election of independent director (Amb. Teodoro L. Locsin, Jr.)
September 15, 2022	SEC 17-C	Appointment of Amb. Locsin to the Audit, Executive and Corporate Governance Committees

<sup>&</sup>lt;sup>1</sup>Income before other income and expenses is defined as income before net financing costs, forex gains or losses and others

<sup>&</sup>lt;sup>2</sup>RFIR is the new KPI for injuries introduced in 2014 to replace LTIFR. RIFR is a more stringent KPI as it covers not only Lost Time Injuries (LTIs) but also Medical Treatment Injuries (MTIs) and Fatalities incidents.

# **SIGNATURES**

Pursuant to the requirements of the Revised Securities Act, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ASIAN TERMINALS, INCORPORATED

by:

JOSE TRISTAN P. CARPIC

Vice President and Chief Financial Officer

Date: November 11, 2022

Principal Financial/Accounting Officer:

MARISSA R. PINCA

Assistant Vice President for Accounting and Financial Planning

Date: November 11, 2022

# ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts In Thousands)

	September 30,	December 31,
	2022 (Unaudited)	2021 (Audited)
ASSETS		
Current Assets		
Cash and cash equivalents	P3,732,870	P3,954,166
Trade and other receivables - net	825,834	809,229
Spare parts and supplies	1,046,453	935,478
Prepaid expenses	2,316,474	2,149,009
Total Current Assets	7,921,631	7,847,882
Noncurrent Assets		
Investment in an associate	47,411	58,373
Property and equipment - net	2,529,827	1,890,714
Intangible assets - net	20,992,967	20,551,531
Right-of-use assets - net	741,716	458,999
Deferred tax assets - net	1,044,202	801,324
Other noncurrent assets	86,526	102,037
Total Noncurrent Assets	25,442,649	23,862,978
TOTAL ASSETS	P33,364,280	P31,710,860
Current Liabilities Trade and other payables Provisions for claims Port concession rights payable - current portion Income and other taxes payable Lease liabilities - current portion  Total Current Liabilities  Noncurrent Liabilities Port concession rights payable - net of current portion	P2,862,238 64,319 429,150 169,943 28,369 3,554,019	P2,379,928 63,216 368,778 132,693 85,028 3,029,643
Pension liability - net	208,217	241,609
Lease liabilities - net of current portion	704,270	367,609
Total Noncurrent Liabilities	8,880,297	7,942,611
Total Liabilities	12,434,316	10,972,254
Equity Equity Attributable to Equity Holders of the Parent Company Capital stock Additional paid-in capital Retained earnings	2,000,000 264,300 18,657,708	2,000,000 264,300 18,467,868
Fair value reserve	(5,820)	(5,820
	20,916,188	20,726,348
Non-controlling Interest	13,776	12,258
Total Equity	20,929,964	20,738,606
TOTAL LIABILITIES AND EQUITY	P33,364,280	P31,710,860

# ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands, Except Per Share Data)

	For the third		For the nine i	and the same of th
	ended Septe		ended Septer	
	2022	2021	2022	2021
REVENUES FROM OPERATIONS	P3,678,427	P2,757,877	P9,783,195	P8,223,479
GOVERNMENT SHARE IN REVENUES	(674,502)	(494,235)	(1,784,728)	(1,436,060
	3,003,925	2,263,642	7,998,467	6,787,419
COSTS AND EXPENSES EXCLUDING				
GOVERNMENT SHARE IN REVENUES	(1,594,854)	(1,425,750)	(4,427,952)	(4,096,004
OTHER INCOME AND EXPENSES				
Finance income	11,054	1,170	18,043	4,363
Finance cost	(125,426)	(126,552)	(381,338)	(388,342
Others - net	(414,331)	(199,368)	(825,322)	(249,571
	(528,703)	(324,750)	(1,188,617)	(633,550
CONSTRUCTION REVENUES	904,106	453,045	1,561,675	1,297,455
CONSTRUCTION COSTS	(904,106)	(453,045)	(1,561,675)	(1,297,455
		*		
INCOME BEFORE INCOME TAX	880,368	513,142	2,381,898	2,057,865
INCOME TAX EXPENSE				
Current	329,788	186,872	816,838	467,494
Deferred	(117,878)	(50,088)	(242,879)	85,945
	211,910	136,784	573,959	553,439
NET INCOME	P668,458	P376,358	P1,807,939	P1,504,426
Income Attributable to				
Equity Holders of the Parent Company	P667,640	P376,258	P1,805,840	P1,503,972
Non - controlling interest	818	100	2,099	454
× manual variables	P668,458	P376,358	P1,807,939	P1,504,426
Basic/Diluted Earnings Per Share Attributable to Equity Holders of the Parent Company	P0.33	P0.19	P0.90	P0.75

# ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands, Except Per Share Data)

		Attribu	table to Equity Holde	ers of the Parent C	ompany			
			Retained	Earnings				
		Additional	Appropriated for		Fair Value	N	lon-controlling	
	Common Stock	Paid-in Capital	Port Development J	nappropriated	Reserves	Total	Interest	Total Equity
Balance at January 1, 2022	P2,000,000	P264,300	P15,100,000	P3,367,868	(P 5,820)	P20,726,348	P12,258	P20,738,606
Cash dividends - P0.808 a share for ATI				(1,616,000)		(1,616,000)	(580)	(1,616,580)
Net income for the period				1,805,840	endled - Control	1,805,840	2,098	1,807,938
Balance at September 30, 2022	P2,000,000	P264,300	P15,100,000	P3,557,708	(P 5,820)	P20,916,188	P13,776	P20,929,964
Balance at January 1, 2021	P2,000,000	P264,300	P14,000,000	P3,642,547	(P 5,820)	P19,901,027	P11,774	P19,912,801
Cash dividends - P0.703 a share for ATI				(1,406,000)		(1,406,000)	(580)	(1,406,580)
Net income for the period	- 1			1,503,972		1,503,972	454	1,504,426
Balance at September 30, 2021	P2,000,000	P264,300	P14,000,000	P3,740,519	(P 5,820)	P19,998,999	P11,648	P20,010,647

# ASIAN TERMINALS, INC. AND ITS SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts In Thousands)

	or the third quarter er 2022	2021	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES	2022	2021	LULL	2021
Income before income tax	P880,368	P513,142	P2,381,898	P2,057,865
Adjustments for:	1000,300	10101142	1 2,001,000	1, 2,001,000
Depreciation and amortization	481,284	462,731	1,402,849	1,368,713
Finance cost	125,426	126.554	381,338	388,343
Finance income	(11,054)	(1,170)	(18,043)	(4,363)
Net unrealized foreign exchange losses	378,886	199,840	745,174	265,020
Equity in net earnings of an associate	(8,515)	(10,609)	(24,502)	(36,283)
Gain on disposals of:	1/2/2/27	A 1.710.7.74	NE OFFICER	
Property and equipment		5	32	116
Intangible assets			1,907	419
Provisions for inventory obsolescence			.,007	3,000
Trovisions for inventory besonds earlied				
Operating income before working capital changes	1,846,395	1,290,488	4,870,653	4,042,830
Decrease (increase) in:				
Trade and other receivables	(108,332)	23,289	(13,115)	2,531
Spare parts and supplies	(5,043)	(10,423)	(110,975)	(23,923)
Prepaid expenses	39,227	(5,489)	(167,465)	(283,217)
Increase (decrease) in:				
Trade and other payables	336,037	(3,911)	512,395	143,110
Provisions for claims	4,470	2.668	1,103	2,900
Income and other taxes payable	(374,199)	(310,754)	(288,883)	(252,684)
Cash generated from operations	1,738,555	985.868	4,803,713	3,631,547
Finance income received	8,607	1,209	14,553	4,536
Finance cost paid	(6,480)	(3,128)	(20,286)	(14,195)
Income tax paid	(0,400)	(0,120)	(490,705)	(474,971)
Contribution to retirement funds			(74,973)	(41.4,57.1)
Net cash provided by operating activities	1,740,682	983.949	4,232,302	3,146,917
Property and Equipment Intangible assets Proceeds from disposals of: Property and Equipment Intangible assets Dividends received	(439,597) (904,106) - - 16,120	(191,374) (453,046) 64 - 31,524	(779,657) (1,561,675) 815 (1,907) 35,464	(745,116) (1,319,474) 4 (419) 31,524
Decrease (increase) in:				
Other noncurrent assets	(1,032)	53,154	23,116	59,251
Deposits	(3,152)	73,285	(7,605)	58,649
Net cash used in investing activities	(1,331,767)	(486,393)	(2,291,449)	(1,915,581)
CASH FLOWS FROM FINANCING ACTIVITIES Payments of:				
Cash dividends			(1,616,000)	(1,406,000)
Cash dividend to non-controlling interest		3	(580)	(580)
Lease liabilities	(79,514)	(46,048)	(145,629)	(149,523)
Port concession rights payable	(205,555)	(201,724)	(609,209)	(595,909)
Net cash used in financing activities	(285,069)	(247,772)	(2,371,418)	(2,152,012)
NET DECREASE IN CASH AND CASH EQUIVALENTS	123,846	249,784	(430,565)	(920,676)
EFFECT OF FOREIGN EXCHANGE RATE CHANG AND CASH EQUIVALENTS	GES ON CASH 77,408	87,493	209,269	114,766
CASH & CASH EQUIVALENTS AT BEGINNING OF YEAR	3,531,616	3,294,687	3 054 400	4,437,874
CASH & CASH EQUIVALENTS	3,031,010	5,234,007	3,954,166	4,437,074
AT END OF YEAR	P3,732,870	P3,631,964	P3,732,870	P3,631,964

# SELECTED EXPLANATORY NOTES September 30, 2022 (Amounts in Thousands)

# 1. Segment Information

Information with regard to the Company's Port business segment is presented below:

For the nine months ended September 30 Revenue P9,783,195 P8,223,479 Intangible Assets (excluding goodwill) 20,950,907 20,416,777 Property and equipment - net 2,529,827 1,814,150 Total assets 33,364,280 30,498,663 Total liabilities 12,434,316 10,864,375 Capital expenditures Intangible Assets 1,561,675 844,410 Property and equipment 779,657 553,742 Depreciation and amortization 1,368,714 1,402,849 Noncash expenses (income) other than depreciation and amortization 3,000

# 2. Trade and Other Receivables

	As of September 30, 2022	As of December 31, 2021 (Audited)
Trade receivables	P652,174	P497,390
Receivable from insurance	56,621	56,522
Due from related parties	22,910	45,450
Advances to officers and employees	32,509	20,237
Receivable from escrow fund	13,635	13,635
Interest receivable	3,861	371
Other receivables	48,319	179,819
	830,029	813,424
Allowance for impairment losses	(4,195)	(4,195)
	P825,834	P809,229

Trade and other receivables are noninterest-bearing and generally have credit term of thirty (30) days.

# 3. Property and Equipment

A summary of property and equipment follows:

	Port facilities and equipment	Leasehold improvements	Furnitures, fixtures and equipment	Transportation and other equipment	Construction In-progress	September 30, 2022	December 31, 2021 (Audited)
Cost							
Balance at beginning of year	P 222,486	P 693,409	P 815,515	P 294,272	P 1,282,616	P 3,308,298	P 2,422,388
Additions	2,779	9,769	19,594	39,967	707,549	779,658	907,915
Disposals			(2,058)	(1,750)		(3,808)	(6,506)
Reclassifications		2,152	4,584	(950)	(5,786)	24	(15,499)
Balance at end of year	225,265	705,330	837,635	331,539	1,984,379	4,084,148	3,308,298
Accumulated depreciation							
Balance at beginning of year	116,192	485,195	632,073	184,124		1,417,584	1,223,573
Depreciation	11,400	31,535	63,528	33,234	- 1 h g -	139,697	172,617
Disposals	2		(1,778)	(1,182)		(2,960)	(6,506)
Reclassification						*	27,900
Balance at end of year	127,592	516,730	693,823	216,176		1,554,321	1,417,584
Carrying Amount	P 97,673	P 188,600	P 143,812	P 115,363	P 1,984,379	2,529,827	P 1,890,714

# 4. Intangible Assets

As of September 30, 2022

	Port Conce	esion Rights			
	The second secon	asion rigina			
		Port			
Upfront Fees	Fixed Fees	Infrastructure	SubTotal	Goodwill	Total
P882,000	P9,279,694	P23,934,464	P34,096,158	P42,060	P34,138,218
		1,561,675	1,561,675		1,561,675
		(30,013)	(30,013)	5,41	(30,013)
882,000	9,279,694	25,466,126	35,627,820	42,060	35,669,880
97,214	4,332,562	9,156,911	13,586,687		13,586,686
8,460	222,170	889,610	1,120,240		1,120,240
		(30,013)	(30,013)		(30,013)
105,674	4,554,732	10,016,508	14,676,914	18	14,676,913
P776,326	P4,724,962	P15,449,618	P20,950,906	P42,060	P20,992,967
	P882,000 	P882,000 P9,279,694	Upfront Fees         Fixed Fees         Infrastructure           P882,000         P9,279,694         P23,934,464           -         -         1,561,675           -         -         (30,013)           882,000         9,279,694         25,466,126           97,214         4,332,562         9,156,911           8,460         222,170         889,610           -         -         (30,013)           -         -         (30,013)           -         -         105,674           4,554,732         10,016,508	Upfront Fees         Fixed Fees         Infrastructure         SubTotal           P882,000         P9,279,694         P23,934,464         P34,096,158           -         -         1,561,675         1,561,675           -         -         (30,013)         (30,013)           882,000         9,279,694         25,466,126         35,627,820           97,214         4,332,562         9,156,911         13,586,687           8,460         222,170         889,610         1,120,240           -         -         (30,013)         (30,013)           -         -         (30,013)         14,676,914	Upfront Fees         Fixed Fees         Infrastructure         SubTotal         Goodwill           P882,000         P9,279,694         P23,934,464         P34,096,158         P42,060           -         -         1,561,675         1,561,675         -           -         -         (30,013)         -         -           882,000         9,279,694         25,466,126         35,627,820         42,060           97,214         4,332,562         9,156,911         13,586,687         -           8,460         222,170         889,610         1,120,240         -           -         -         (30,013)         -         -           -         -         (30,013)         -         -           105,674         4,554,732         10,016,508         14,676,914         -

As of December 31, 2021 (Audited)

		Port Conces	ssion Rights				
			Port				
	Upfront Fees	Fixed Fees	Infrastructure	SubTotal	Goodwill	Total	
Cost							
Balance at beginning of year	P882,000	P9,279,694	P22,217,154	P32,378,848	P42,060	P32,420,908	
Additions			1,744,917	1,744,917	-	1,744,917	
Disposals			(43, 106)	(43, 106)	141	(43, 106)	
Reclassifications			15,499	15,499	12	15,499	
Balance at end of year	882,000	9,279,694	23,934,464	34,096,158	42,060	34,138,217	
Accumulated amortization							
Balance at beginning of year	85,934	3,945,966	8,162,417	12,194,317		12,194,317	
Additions	11,280	386,596	1,065,500	1,463,376		1,463,376	
Disposals		-	(43, 106)	(43, 106)		(43, 106)	
Reclassifications		-	(27,900)	(27,900)		(27,900)	
Balance at end of year	97,214	4,332,562	9,156,911	13,586,687		13,586,686	
Carrying Amount	P784,786	P4,947,132	P14,777,553	P20,509,471	P42,060	P20,551,531	

# 5. Trade and Other Payables

	September 30, 2022	December 31, 2021 (Audited)
Accrued expenses:		
Marketing, commercial and promotion	P417,234	P229,362
Personnel costs	210,433	104,671
Finance costs	145,363	131,732
Repairs and maintenance	135,360	64,941
Professional fees	41,263	39,401
Security expenses	32,022	20,585
Corporate social responsibility	23,440	23,622
Rental	13,869	10,542
Trucking Expenses	33,512	3,726
Utilities	10,044	7,210
Safety and environment	2,376	4,701
Miscellaneous accrued expenses	32,397	105,310
Due to government agencies	859,839	668,092
Equipment acquisitions	365,324	374,306
Trade	236,561	319,685
Shippers' and brokers' deposits	121,823	117,181
Management fee payable	6,154	12,434
Other Payables	175,224	142,427
	P2,862,238	P2,379,928

# 6. Other Income and Expenses

Finance cost is broken down as follows:

	For the nine months ended September 30		
	2022	2021	
Interest on port concession rights payable	P353,720	P369,833	
Interest on lease liability	20,107	13,944	
Interest component of pension expense	7,332	4,315	
Interest on bank loans/credit facilities	179	250	
	P381,338	P388,342	

Finance income is broken down as follows:

	For the nine months ended S	For the nine months ended September 30		
	2022	2021		
Interest on cash in banks and short-term investments	P18,043	P4,363		
	P18,043	P4,363		

	For the nine months ended	For the nine months ended September 30		
	2022	2021		
Foreign exchange gains - others	P 183,744	P 136,521		
Equity in net earnings of an associate	24,502	36,283		
Lease and other income - net	17,841	11,276		
Management income	5,669	6,441		
Gain on disposals of property and equipment and				
intangible assets	1,982	1,034		
Foreign exchange losses - port concession rights				
payable	(1,059,060)	(441,126)		
	P (825,322)	P (249,571)		

Foreign exchange losses – port concession rights payable resulted from revaluation of foreign currency denominated port concession rights payable.

# 7. Financial Risk and Capital Management Objectives and Policies

The Company has various financial assets and liabilities such as cash and cash equivalents, trade and other receivables, deposits, equity securities, trade and other payables, and port concession rights payable which arise directly from its operations. The main purpose of these financial instruments is to raise financing for the Company's capital expenditures and operations.

The main risks arising from the Company's financial instruments are interest rate risk, liquidity risk, credit risk and foreign currency risk. The BOD reviews and agrees on policies for managing each of these risks.

#### Interest Rate Risk

The Company's interest rate risk management policy centers on reducing the Company's overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Company's cash in banks and cash equivalents.

The interest rate profile of the Company's interest-bearing financial instrument is as follows:

	September 30, 2022	December 31, 2021 (Audited)	
Fixed Rate Instruments			
Cash and cash equivalents	P3,707,860	P3,952,060	

Excluding cash on hand amounting to P25.0 million and P3.1 million as at September 30, 2022 and 2021, respectively.

#### Fair Value Sensitivity Analysis for Fixed Rate Instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, therefore, a change in interest rates at the reporting date would not affect profit or loss.

#### Liquidity Risk

The Company monitors its risk of shortage of funds using a liquidity planning tool. This tool considers the maturity of both the Company's financial investments and financial assets and projected cash flows from operations, among others. The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans.

The table below summarizes the maturity profile of the Company's financial liabilities based on contractual undiscounted payments:

			Contractual Cash Flows						
As of September 30, 2022		Carrying Amount	On demand	Less than 3 months	3 to 12 months	1 to 5 years	>5 years	Total	
Trade and other payables*		P2,002,399	P301,068	P346,310	P1,338,176	P 16,845	P.	P2,002,399	
Port concession rights payable		8,396,960		100,326	300,977	3,640,126	6,213,384	10,254,813	
Lease liabilities		732,639		33,169	57,920	140,452	501,098	732,639	
Total	P	11,131,998	P 301,068	P 479,805	P 1,697,073	P 3,797,423	P 6,714,482	P 12,989,851	

<sup>\*</sup> excluding due to government agencies amounting to P859.8 million

			Contractual Cash Flows						
As of December 31, 2021		Carrying		Less than 3	3 to 12				
(Audited)		Amount	On demand	months	months	1 to 5	years	>5 years	Total
Trade and other payables*		P1,711,836	P210,966	P336,941	P1,163,929		P -	P-	P1,711,836
Port concession rights payable		7,702,171		200,158	600,475		3,727,499	6,380,656	10,908,788
Lease liabilities		452,637		58,729	145,423		272,765	449,863	926,780
Total	P	9,866,644	P 210,966	P 595,828	P 1,909,827	P	4,000,264	P 6,830,519	P 13,547,404

<sup>\*</sup> excluding due to government agencies amounting to P668.1 million

#### Credit Risk

Credit risk on trade and other receivables represents the risk of loss the Company would incur if credit customers and counterparties fail to perform their contractual obligations.

The Company trades only with recognized and creditworthy third parties. It is the Company's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Company's exposure to bad debts is not significant. A regular/annual review and evaluation of accounts is being implemented to assess the credit standing of customers.

The Company does not require collateral in respect of trade and other receivables. The Company does not have trade and other receivables for which no loss allowance is recognized because of collateral. The carrying amounts of trade and other receivables represent the maximum credit exposure.

With respect to credit risk arising from the other financial assets of the Company, which comprise cash in bank and cash equivalents, deposits and FVOCI - equity, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Company trades only with reputable banks and recognized third parties.

Exposure to credit risk is monitored on an ongoing basis. Credit checks are being performed on all clients requesting credit over certain amounts. Credit is not extended beyond authorized limits, established where appropriate through consultation with a professional credit vetting organization. Credit granted is subject to regular review, to ensure it remains consistent with the clients' current credit worthiness and appropriate to the anticipated volume of business.

Financial information on the Company's maximum exposure to credit risk, without considering the effects of collaterals and other risk mitigation techniques, is presented below.

	As of September 30, 2022	As of December 31, 2021 (Audited)
Cash and cash equivalents*	P3,707,860	P3,952,060
Trade and other receivables - net	P825,834	809,229
Deposits	P80,907	73,302
Equity securities	P2,652	2,652
	P4,617,253	P4,837,243

<sup>\*</sup> Excluding cash on hand amounting to P25.0 million and P3.1 million as at September 30, 2022 and 2021, respectively.

There are no significant concentrations of credit risk within the Company.

The table below shows the credit quality of the Company's financial assets based on their historical experience with the corresponding debtor.

	As at September 30, 2022					
	Grade A	Grade B	Grade C	Total		
Cash in banks and cash equivalents	P3,707,860	Р-	Р.	P3,707,860		
Trade and other receivables - net	580,439	245,395		825,834		
Deposits	80,907	-	1	80,907		
Equity securities 2	2,652		) <del>-</del>	2,652		
	P4,371,858	P245,395	Ρ -	P4,617,253		

	As at December 31, 2021 (Audited)					
	Grade A	Grade B	Grade C	Total		
Cash in banks and cash equivalents	P3,952,060	P -	P -	P3,952,060		
Trade and other receivables - net	498,949	310,280		809,229		
Deposits	73,302	-	2	73,302		
Equity securities	2,652		-	2,652		
	P4,526,963	P310,280	P -	P4,837,243		

Grade A receivables pertain to those receivables from customers that always pay on time or even before the maturity date. Grade B includes receivables that are collected on their due dates provided that they were reminded or followed up by the Company. Those receivables which are collected consistently beyond their due dates and require persistent effort from the Company are included under Grade C.

Cash in banks is considered good quality (Grade A) as this pertains to deposits in reputable banks.

# Expected Credit Loss Assessment as at September 30, 2022

The Company allocates each exposure to a credit risk grade based on data that is determined to be predictive of the risk of loss (including but not limited to external ratings, audited financial statements, management accounts and cash flow projections and available press information about customers) and applying expected credit judgment. Credit risk grades are defined using qualitative and quantitative factors that are indicative of the risk of default.

Exposures within each credit risk grade are segmented by industry classification and an ECL rate is calculated for each segment based on delinquency and actual credit loss experience.

The following table provides information about the exposure to credit risk for trade and other receivables as at September 30, 2022:

	Gross Carrying Amount	Impairment Loss Allowance	Credit- impaired
Current (not past due)	P723,943	P -	No
1 - 30 days past due	18,581		No
31 - 60 days past due	37,114		No
61- 90 days past due	34,728		No
More than 90 days past due	15,663	4,195	Yes
Balance at September 30, 2022	P830,029	P4,195	

Loss rates are based on actual credit loss experience over three years considering circumstances at the reporting date. Any adjustment to the loss rates for forecasts of future economic conditions are not expected to be material. The Company applies the simplified approach in providing for expected credit losses prescribed by PFRS 9, which permits the use of the lifetime expected loss provision and applies a provision matrix. The application of the expected loss rates to the receivables of the Company does not have a material impact on the financial statements.

The maturity of the Company's trade and other receivables is less than one year so the lifetime expected credit losses and the 12-month expected credit losses are similar.

# Cash in Banks and Cash Equivalents

The Company held cash in banks and cash equivalents of P3.7 billion and P4.0 billion as at September 30, 2022 and December 31, 2021, respectively. The cash and cash equivalents are held with bank and financial institution counterparties, which are rated Grade A.

Impairment on cash in banks and cash equivalents has been measured on a 12-month expected loss basis and reflects the short maturities of the exposures. The Company considers that its cash in bank and cash equivalents have low credit risk based on the external credit ratings of the counterparties and any ECL is expected to be immaterial.

#### Foreign Currency Risk

The Company has foreign currency financial assets and liabilities arising from US dollar denominated revenues, lease payments, government share, and other foreign currency-denominated purchases by operating units.

The Company's policy is to manage its foreign currency risk by using a combination of natural hedges as well as buying and selling foreign currencies at spot rates where necessary to address short-term imbalances.

The Company's foreign currency-denominated accounts are as follows:

	As of September 30, 2022	As of December 31, 2021
Assets		
Cash and cash equivalents	USD18,848	USD38,634
Liabilities		
Trade and other payables	3,087	4,030
Port concession rights payable	126,818	130,327
	129,905	134,357
Net foreign currency-denominated liabilities	(USD111,057)	(USD95,723)
Peso equivalent	(P6,510,717)	(P4,881,777)

The exchange rates applicable for US dollar as at September 30, 2022 and December 31, 2021 are P58.6 and P51.0, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Company's income before income tax and equity.

Increase (Decrease) in USD Exchange Rate	Effect on Income Before Income Tax	Effect on Equity	
September 30, 2022			
5%	(P325,536)	(P227,875)	
-5%	325,536	227,875	
December 31, 2021			
5%	(P244,089)	(P183,067)	
-5%	244,089	183,067	

# Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Company considers capital to include capital stock, additional paid-in capital, retained earnings and fair value reserve. The Company manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust its capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the period ended September 30, 2022.

The Company is not subject to externally imposed capital requirements.

The table below shows the capital structure of the Company.

	September 30, 2022	December 31, 2021 (Audited)	
Capital Stock	P2,000,000	P2,000,000	
Additional paid-in capital	264,300	264,300	
Retained Earnings	18,657,708	18,467,868	
Fair value reserve	(5,820)	(5,820)	
Total	P20,916,188	P20,726,348	

#### 8. Financial Instruments

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Company's financial instruments.

	As of September 30, 2022		As of December 31, 2021 (Audited	
	Carrying	Fair	Carrying	Fair
	Amount	Values	Amount	Values
Financial Assets				
Cash and cash equivalents	P3,732,870	P3,732,870	P3,954,166	P3,954,166
Trade and other receivables - net	825,834	825,834	809,229	809,229
Deposits	80,907	87,348	73,302	79,743
	4,639,611	4,646,052	4,836,697	4,843,138
Equity securities	2,652	2,652	2,652	2,652
	P4,642,263	P4,648,704	P4,839,349	P4,845,790
Financial Liabilities				
Other financial liabilities:				
Trade and other payables*	P2,002,399	P2,002,399	P1,711,836	P1,711,836
Port concession rights payable	8,396,960	8,603,318	7,702,171	8,695,787
Lease liabilities	732,639	732,639	452,637	452,637
	P11,131,998	P11,338,356	P9,866,644	P10,860,260

<sup>\*</sup>excluding due to government agencies amounting to P859.8 million and P668.1 million as at September 30, 2022 and 2021, respectively

#### Fair Value of Financial Instruments

The fair values of cash and cash equivalents, trade and other receivables, and trade and other payables are approximately equal to their carrying amounts due to their relatively short-term nature.

# Nonderivative Financial Instruments

Quoted market prices have been used to determine the fair values of listed equity securities. The fair values of unquoted equity securities are not reliably determinable.

For noninterest-bearing deposits, the fair value is estimated as the present value of all future cash discounted using the prevailing market rate on interest for a similar instrument. The discount rates used are 5.2% in 2022 and 3.1% in 2021.

The fair value of port concession rights payable was estimated at the present value of all future cash flows discounted using the applicable rates for similar types of loans ranging from 6.29% to 7.40% in 2022 and 4.42% to 5.10% in 2021.

# Fair Value Hierarchy

The table below presents the fair value hierarchy of the Company's financial instruments:

As of September 30, 2022	Level 1		Level 2	Level 3
Equity securities	P933	P	3-8	P 1,719
Port concession rights payable		8,603,318		-
Lease liabilities			732,639	-
	P933	P9	,335,957	P1,719
As of December 31, 2021 (Audited)	Level 1		Level 2	Level 3
Equity securities	P933	Р	-	P 1,719
Port concession rights payable		8,695,787		
Lease liabilities		452,637		-
	P933	P9	148,424	P1,719

There have been no transfers from one level to another in 2022 and 2021